



NABEEL PACHEERIKUTH

Sales And Marketing Executive | Operation Manager

Work Experience

SALES AND MARKETING EXECUTIVE Feb 2025 - Current

Graffitiers Creative Company | Qatar, Doha

At Graffitiers, a leading creative and digital marketing agency, I connect businesses with powerful branding tools and media solutions. I specialize in promoting and selling services such as social media content creation, commercial videography, product and food photography, corporate ads, digital marketing campaigns, and event branding. My focus is on building lasting client relationships, understanding business needs, and offering tailored marketing solutions that drive visibility, engagement, and growth

SALES AND MARKETING EXECUTIVE Oct 2024 - Feb 2025

ArtFactory | Qatar, Doha

As a Marketing Executive at Art Factory, Qatar, I develop and implement strategies to promote art sales, custom framing, and exhibitions. I build strong relationships with clients, artists, and art enthusiasts, using excellent interpersonal skills to drive sales and ensure satisfaction. My role involves organizing exhibitions, managing social media campaigns, and conducting market research. I handle pricing, negotiations, and sales, contributing to the gallery's growth while supporting its mission to promote art and nurture creativity.

SALES AND MARKETING EXECUTIVE Jun 2024 - Oct 2024

Ryzeq Creative Solutions | Qatar, Doha

As a Sales and Marketing Executive in a media company, I managed client relationships, developed sales strategies, and promoted services across various industries. I focused on driving revenue growth by acquiring new clients, enhancing brand visibility, and positioning the company as a market leader. Through targeted marketing initiatives and strategic planning, I strengthened client retention and expanded the customer base, contributing significantly to the company's success and overall growth in a competitive market.

PRODUCTION & OPERATION MANAGER Jan 2022 - Mar 2024

Al Maaly Tissue Paper Company | Saudi Arabia, Jeddah

As a Production Manager, I successfully oversaw all aspects of production operations, including workforce coordination, office activities, and raw material management, ensuring seamless workflows and meeting production targets. I managed machinery maintenance and troubleshooting to minimize downtime and enhance efficiency. By monitoring production data and performance metrics, I consistently optimized processes and upheld quality standards. Leveraging excellent interpersonal skills, I maintained strong client relationships, fostering trust and long-term partnerships. My comprehensive approach to managing production operations contributed to achieving organizational goals and maintaining high levels of productivity throughout my tenure.

JR. ELECTRO TECHNICAL OFFICER Jul 2021 - Nov 2021

MSC Shipping Company | Globe trotter

References

Reference available upon request

Contacts

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 <http://linkedin.com/in/nabeelpacheerikuth>

 Qatar, Doha

About Me

Dynamic Sales and Marketing Executive | Production Manager Eager to Drive Success and Innovation in Your Team. Passionate about leveraging extensive industry experience to contribute to your company's growth and excellence.

Education

Bachelor of Technology Electrical and Electronics Engineering

MEA Engineering College - Kerala,
India

2015 - 2019

Associate Degree Marine Electricals

Amet University - Tamilnadu, India
2019 - 2020

Skills

- Cold calling
- Client Relationship building
- Prospecting
- Conflict management
- MS Office
- Negotiation
- Presentation skills

Language

- English
- Arabic
- Hindi