

Nour Aldeen Emad Salah

Electrical Engineer
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Professional Summary

Experienced Electrical Engineer with a demonstrated history of working in the electrical industry. Skilled in UPS systems, Sales. Strong engineering professional graduated from Al-Quds University. With fully aware of diversity, who can communicate clearly & effectively with People from all social, cultural & professional Backgrounds, I consider my key attributes to be my strong work ethic, true passion, dedication, organizational skills, A keen eye for detail, and my willingness to go the 'extra mile' to complete any task.

Professional strengths include:

- | | | |
|------------------------|-----------------------|---------------------|
| ✓ Communication Skills | ✓ CRM | ✓ Presentable |
| ✓ Team Supervision | ✓ Critical Thinking | ✓ Multitasking |
| ✓ Sales Handle | ✓ Troubleshooting | ✓ Technical Support |
| ✓ Problem Solving | ✓ Work under pressure | ✓ Reports Writing |

Work History

Gravity Company, Jerusalem - Palestinian territories

Aug 2023 - Dec 2024

Sales Representative

Responsibilities

- Generating Leads, consultant registration and building relationships with clients.
- Responds to customer concerns about the company and its products.
- Providing prompt after sales support to existing and potential customers for achieving customer satisfaction.
- Identifying, researching, and contacts prospective customers and build positive relationships.
- Persuading clients that a product or service will best satisfy their needs.
- Collaborate with sales teams to understand customer requirements and provide sales support.
- Prepare and deliver technical presentations explaining products or services to existing and prospective customers.
- Research market trends and competitive landscape to identify opportunities and threats.
- Develop and present proposals and offers tailored to client needs.

PalPower for Energy & Contracting, Jerusalem - Palestinian territories

Jan 2018 - Jan 2023

Electrical Engineer

Responsibilities

- Design, develop, and implement UPS systems to meet client specifications and requirements.
- Prepare technical documentation, including design specifications, schematics, and user manuals.
- Ensure compliance with safety regulations and quality standards in all UPS-related projects.
- Performing regular and preventive maintenance on generators and UPS systems to ensure continuous operation.
- Supervising the installation and operation of electric generators and UPS systems, ensuring efficiency & reliability.
- Conduct inspections, testing, and maintenance of UPS equipment and associated systems.
- Develop and maintain documentation for UPS systems.
- Perform detailed electrical engineering analysis and calculations for UPS systems.
- Troubleshoot and resolve issues related to UPS systems.

Education

Bachelor's Degree of Electrical Engineering, Bilateral Studies.

Al-Quds University - Ramallah, Autonomous Palestinian Territories | Aug 2018-Jan 2023.

Personal Information

- Gender: Male
- Nationality: Jordanian
- Date of Birth: 10th Apr 2001
- Material Status: Single
- Language: Arabic (Native), English (Very Good).

References

Available Upon Request.