

WAJDI EL METHENI

MECHANICAL ENGINEERING TECHNICIAN & SALES REPRESENTATIVE

Tunis, Tunisia

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SUMMARY

Mechanical Engineer with expertise in industrial manufacturing and performance optimization. Driven to grow within an innovative company focused on excellence and teamwork. Delivers high-quality solutions through technical expertise, strategic thinking, and a commitment to continuous improvement.

SKILLS

- Commercial dynamism
- Self-motivation
- Precise mechanical assembly
- Customer empathy
- Negotiating with suppliers
- Industrial mechanics
- Team cohesion
- Mechanical inspection
- CAD software

PROFESSIONAL EXPERIENCE

Sales Representative, BOUDRANT GROS Tunis

Jan 2023 - Present

- Prospecting and Lead Generation
- Engaging with Customers
- Product Presentation and Demonstration
- Negotiation and Closing
- Follow-Up and Account Management
- Staying Informed

Industrial mechanic, PMB Tunis

Jul 2022 - Dec 2022

- Read and interpret manuals, plans and equipment work orders to perform required maintenance and servicing
- Perform preventive maintenance to minimize downtime and ensure longevity of equipment
- Manufacture parts using various tools and equipment
- Conduct regular inspections to identify and resolve potential problems before they become serious

Trainee, Mutual Society ZOUILA-MAHDIA Tunis

Feb 2022 - Jun 2022

- Project entitled "Risk assessment and development of an occupational health and safety action plan".

Trainee, SOBECA Company Sousse Tunis

Feb 2020 - Jun 2020

- Project entitled "Study and design of a mobile tower".

EDUCATION

Higher Institute of Technological Studies of Mahdia

Sep 2022 - Jul 2022

- National Diploma of Professional Master - Production and industrial performance

Higher Institute of Technological Studies of Mahdia

Sep 2017 - Jui 2020

- National Bachelor Degree - Construction and mechanical engineering

Betoumi School Tunis

Sep 2016 - Jui 2017

- National Baccalaureate Diploma - Technological sciences

LANGUAGES

- English
- German
- French
- Arabic