Mohammed Mohiuddin

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Work Experience

Sales Representative

Graybar-Itasca, IL

January 2024 to Present

In my role as a Sales Representative at Graybar, I am responsible for driving sales and building strong relationships with customers within my assigned territory. My job involves understanding customer needs, presenting the right solutions, and ensuring their satisfaction with our products and services. I work closely with our internal teams to support project goals and help achieve our sales targets.

Front Office Supervisor

Endeavor Hotels-Oakbrook Terrace, IL

October 2019 to December 2023

Handled front office operations for 5 different properties that provide customer services in hospitality industry. Have strong communication and problem-solving skills. Gained knowledge and experience in fixing bugs in different software programs .

Senior Sales Executive

Midwest Distribution-Bensenville, IL

January 2022 to October 2022

In my senior sales role, I engaged with clients to understand their needs. I made sure customers were happy. I also used data to make smart decisions for better sales results. I successfully drove revenue growth by developing and maintaining strategic client relationships. I consistently exceeded sales targets through effective negotiation and a deep understanding of client needs.

Education

Bachelor's degree in Information Technology

Governors State University - University Park, IL

September 2019 to Present

Skills

- Sales
- Customer service
- Hospitality
- Driving
- Typing
- English
- Mechanic experience

- Computer skills
- Mechanical knowledge
- Negotiation
- Communication skills
- Automotive repair
- Microsoft Excel
- Microsoft Word
- Basic math
- Time management
- Microsoft Office
- Bilingual
- Phone etiquette
- Customer relationship management
- Customer relationship management
- Account management
- Organizational skills
- Leadership
- Upselling
- Materials handling

Certifications and Licenses

Driver's License