



Ahmed Nidhal Bouhafis

Qatar, Doha

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Objective

Motivated and results-driven sales professional seeking a position where I can use my communication, negotiation, and customer service skills to drive revenue growth, build strong client relationships, and contribute to team success.

Experience

- Foundou Shop -Tébessa** 2019 - 2021
Salesman
Greeted and assisted customers in selecting clothing and accessories
Maintained clean, organized displays and ensured stock was replenished regularly
Supported promotions by informing customers about current offers and loyalty programs
Worked as part of a team to meet daily and weekly store targets
- Stradivarius - Bab Ezzouar Mall, Algiers** 2021 - 2023
Sales Associate
Assisted customers with clothing choices, styling advice, and product recommendations
Maintained high levels of customer satisfaction and built lasting client relationships
Achieved monthly sales targets consistently, contributing to overall store performance
- Luxe Scent Boutique - UAE** 2023 - 2024 (6 Month)
Sales & Customer Service
Provided tailored fragrance recommendations to customers based on preferences
Educated clients about perfume ingredients and proper application methods
Handled daily store operations, including stock management and visual merchandising

Education

- Malek Ben Nabi High School**
Baccalaureate Certificate - Score: 12/20

Skills

- Excellent communication and listening skills
- Ability to find and engage new customers
- Proven track record of meeting sales targets under pressure
- Strong time management and organizational skills
- Team player with a proactive attitude

Languages

- Arabic (native)
- English (intermediate)
- French (Fluent)