



WASSIM NASRI

SALES REPRESENTATIVE

CONTACT

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📍 Doha

LICENSES

- Automatic Qatari driving license

EDUCATION

- Bachelor degree in mechanical engineering

SKILLS

- Customer relationship management
- negotiation and persuasion skills
- product knowledge
- communication and interpersonal skills
- time management
- sales target achievement.

LANGUAGES

- Arabic (mother tongue)
- English (Fluent)
- French (Fluent)

PERSONAL INFORMATION

- nationality : Tunisian
- date of birth : 26/7/2000

PROFILE

Motivated and results-driven Sales Representative with over one year of experience in building strong customer relationships and achieving sales targets. Skilled in identifying client needs, presenting suitable product solutions, and closing deals effectively. Known for excellent communication, negotiation, and problem-solving abilities. A team player who thrives in fast-paced environments and is committed to delivering outstanding customer service and driving business growth.

WORK EXPERIENCE

● Sencor for trading and contracting _ Qatar JAN 2025 _ PRESENT Sales Representative

- Identified and pursued new sales opportunities to expand the customer base and increase revenue.
- Promoted and presented products to clients, highlighting features and benefits to meet customer needs.
- Consistently achieved and exceeded monthly and quarterly sales targets.
- Built and maintained strong, long-term relationships with clients to ensure repeat business and referrals.
- Prepared detailed sales reports and maintained accurate records of client interactions.
- Handled customer inquiries and provided professional after-sales support and service.
- Negotiated pricing and terms to close sales deals efficiently and effectively.
- Conducted market research to stay informed about industry trends and competitors.
- Participated in regular sales meetings and training sessions to enhance product knowledge and sales skills.
- Collaborated with internal departments to ensure smooth order processing and customer satisfaction.