

ESSAM SHARAFI

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EDUCATION

- **Devry University:** Bachelors of Science in Computer Information Systems (*Graduated 2003*)
- **Keller Graduate School of Management:** Masters of Business Administration (*Graduated 2004*)
- Concentration in HR and a minor in Marketing and Brand Management.

WORK EXPERIENCE

Corporate New Venture liaison:

- Uniting companies to align objectives and share resources, resulting in profitable outcomes for all parties.
- Creating long term streams of perpetual incomes by leveraging relationships and resources.

Healthcare Relationship Profitarian:

- Empowering nonprofit hospitals with capital upfront in exchange for managing all admin functions.
- Exploring relationships with C-Level Executives both active and retired to determine compatibility with systematic objectives.

Remote Solar Pro:

- Educating homeowners and business owners on the benefits of solar energy vs conventional utility and the long-term financial benefits.
- Turnkey operation to assist transition to solar energy and provide service thereafter.
- Creating a team of solar sales reps by recruiting qualified talent.

Midwest Car Courier:

- Owner operator of an auto-hauling logistics company servicing of five hundred mile's radius in Chicago.

Chicago Messenger Service:

- Managed a corporate bank route with twelve daily stops, confidential documents and special attention to specified time constraints.

EDB's Hand Carwash:

- CEO of a Brick & Mortar startup turning a consisting profit for 17 years, sold afterwards for 2x EBIDTA.

Chicago Auto Repair:

- Interim CEO for 18 months responsible for all of business administrative functions.

Walmart/Aisle 3/McDonald's:

- Customer service manager/Front end manager/Cashier.
- Started as cashier in all 3 companies, was quickly promoted into a management position.

Hobbies/Skills:

- Musician
- Songs and jingle writer
- Social psychiatrist
- Husband and Father
- Motivational Life Coach
- Linguistic Lyricist