

VIKNESH RASU

Ain Khaled, Qatar

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Personal Summary

An ambitious, highly motivated and energetic sales executive with excellent marketing and business development skills. Has years of experience in managing sales and merchandising for established retail outlets, franchises and international brands. A result orientated professional with a proven ability to get results, developing and managing new business opportunities within these markets.

Experience

SALCO TRADING, QATAR.

SALES EXECUTIVE (2022 – 2025)

Managed and grew key accounts by developing strong relationships, identifying opportunities, and implementing effective sales strategies.

JNP TRADING, QATAR.

SALES EXECUTIVE (2018 – 2021)

Drove revenue growth through exceptional customer service and strategic sales techniques as a Sales Executive.

PONDY EPS PRODUCT, PONDICHERRY.

AREA SALES OFFICER (2 YEARS)

Represented the company at trade fairs and exhibitions, launched and distributed company product to over 70 accounts.

SHANBAKA CARS (MARUTI – SUZUKI),

SALES EXECUTIVE (1 YEAR)

Skills

- Auto CAD
- Uni Graphic
- Flexibility
- Communication
- Organization
- Critical thinking
- Collaboration

Education

DIPLOMA IN MECHANICAL ENGG,

Surya Groups of Institution, Pondicherry.
2010 – 2013.

ITI (ELECTRICIAN),

V.T.K Industrial Training Institute, Pondicherry.
2007 – 2009.

Language

Tamil (Native)
English
Hindi
Malayalam

Nationality

Indian