

# Yassien Nasser Eldine

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## Career Objective

Experienced Salesperson with 3+ years in cosmetics, phones, and electronics. Strong in customer service, product knowledge, and achieving sales targets. Seeking to contribute to a fast-paced, customer-focused team.

## Education

**High School in Economics and Sociology | Al Hassan High School in Lebanon, Beirut | 2020 – 2023**

## Skills

Social Media Marketing, Public Relations, Client Relation, Team work, Leadership, Time Management, Sales.

## Professional Experience

**Car Sales Specialist | Rakan motors | | Beirut, Lebanon | Jun 2024 – Apr 2025 (Part time)**

- Specialize in identifying and engaging high-potential customers interested in quality pre-owned vehicles.
- Consistently exceed sales targets by highlighting vehicle value, history, and financing options to close high-margin deals.
- Build and nurture lasting relationships with clients by offering tailored recommendations and post-sale support.
- Stay current with automotive market trends to ensure clients receive reliable vehicles that suit their preferences and budgets.

**Sales Specialist | Adkom | Beirut, Lebanon | Jun 2023 – Apr 2025**

- Specialize in identifying and targeting high-value clients interested in premium mobile devices and accessories.
- Consistently achieve sales targets by promoting high-margin products and exclusive deals.
- Build and maintain long-term relationships with VIP clients through personalized service and expert product recommendations.
- Stay up-to-date with the latest tech trends to offer clients top-tier mobile solutions that match their needs and preferences.

**Sales Person | Cosmotree | Beirut, Lebanon | Mar 2024 – Aug 2024 (Part time)**

- Successfully represent Cosmotree Company, specializing in medical-grade facial, skincare, beauty, makeup, and hair care products.
- Build and maintain strong relationships with pharmacies and medical retailers through regular field visits and personalized service.

- Achieved the highest sales target in Beirut and the Gulf area of Beirut, consistently surpassing monthly quotas.
- Demonstrated deep product knowledge to effectively educate and influence pharmacy staff and decision-makers.
- Strategically expanded market presence by identifying new clients and maximizing coverage across assigned territories.

**Sales Specialist | Rita Cell | Beirut, Lebanon | Apr 2022 – Apr 2023**

- Consistently achieved monthly sales targets within 30 days, demonstrating strong sales performance and customer engagement skills.
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- Managed and created effective social media advertising campaigns to drive foot traffic and online engagement.
- Specialized in selling mobile phones, electronics, and accessories with a focus on customer satisfaction and upselling strategies.

## **Languages**

- English (Professional)
- Arabic (Fluent)