



Mohamed Said Zeroual

Sales Executive / Administrative

ABOUT ME

Dedicated and detail oriented sales manager with 2 years of experience, within 10 years of full experience in re-export, trade marketing analysis and customer service. Special interest in achieving company goals and directing the business.

PERSON INFORMATION

- Saidmohamedzeroual@gmail.com
- (971) 556 705 394
- Al Zahiyah Street- Tourist Club Area- Abu Dhabi
- Algerian
- Single

EDUCATION

Baccalaureate degree 2012 in letters and philosophy IN LARBI BEN MHIDI SECONDARY SCHOOL

BACHELOR'S Degree 2017 in Low And political N sciences IN MOHAMED KHIDER UNIVERSETY

LANGUAGE

- ❖ Arabic : Native
- ❖ English : Fluent
- ❖ French : good

Software

- ❖ MS PowerPoint ●●●●○
- ❖ MS Word ●●●●○
- ❖ MS Excel ●●●●●

SKILLS

- ❖ Project management
- ❖ Strong decision maker
- ❖ Communication
- ❖ Complex problem solver
- ❖ Service focused
- ❖ Working with a group and supervising it
- ❖ Driving License

HOBBIES

- ❖ Watchmaker
- ❖ Handball
- ❖ Travel
- ❖ Reading

REFERENCES

- ❖ Slimen Houili / human resources officer COGB LA BELLE
(213) 541 77 44 97
- ❖ Noura Ben Hamza / judicial record
(213) 659 00 45 13
- ❖ Nassim Haider / Agency Manager
(213) 794 66 46 43
- ❖ Mohamed Fouda / Sales Supervisor in better life Reem Mall
(971)547 440 228

WORK EXPERIENCE

Better life L.L.C / Retail Sales Executive **2023 – Present**

- ❖ Supervising the daily tasks of sales operations
- ❖ Respond to customer complaints and ensure they are resolved
- ❖ Meeting daily, weekly, and monthly sales targets
- ❖ Maintaining good business relationships with existing clients

La Belle COGB (Food Company) / Sales Supervisor **2020 – 2022**

- ❖ Prospection of new customers and point of sales.
- ❖ Forming, Assisting and directing collaborators.
- ❖ Reporting and analysis of daily, weekly and monthly products.
- ❖ Checking the availability of the company products in and outside, and the level of stock and its maintain.

❖ **La Belle COGB (Food Company) / Salesman** **2019 – 2020**

- ❖ Dealing with customers.
- ❖ Direct sales.
- ❖ Collect money from customers.

Juridical assistant of judicial record at a private office **2018 – 2019**

- ❖ Record and taking reports minutes from cabinets and offices to the courts.
- ❖ Notifying people about their jurisdictions.

A national military service **2017 – 2018**

- ❖ Lieutenant in the office of social affairs regional directorate of the social interest

Travel organizer at HAIDER VOIAGE Travel Agency **2016 – 2017**

- ❖ Guide and assist for safety and comfort to passengers (tour operator)
- ❖ manage and secure with customers.