

Sajid Mehmood

Power Tools Repair Technician & Sales Specialist

Location: PK-44000

Contact: +92 307 889 4663

Email:

technicianpowertools@gmail.com

Professional Summary

Experienced Power Tools Repair Technician and Sales Specialist with over 8 years of comprehensive expertise in diagnosing, repairing, and maintaining a wide range of power tools. Renowned for innovative problem-solving, exceptional technical skills, and strategic sales acumen. Proven track record in driving sales growth, optimizing operational processes, and delivering top-tier customer service. Committed to excellence and continuous professional development, seeking to contribute technical and sales expertise to a forward-thinking organization in Pakistan.

Professional Experience

Senior Power Tools Repair Technician & Sales Specialist

m.e.w Power Tools Sale Service & Parts, Islamabad, Pakistan

June 2020 – Present

- **Technical Leadership:** Led a team of technicians in complex repair operations, enhancing efficiency by 20%.
- **Sales Strategy:** Developed and implemented tailored sales strategies, resulting in a 30% increase in revenue.
- **Process Optimization:** Streamlined repair and sales workflows, reducing turnaround times and improving customer satisfaction.
- **Customer Engagement:** Fostered long-term client relationships through personalized service and technical consultations.

Power Tools Repair Technician & Sales Specialist

m.e.w Power Tools Sale Service & Parts, Islamabad, Pakistan

June 2017 – June 2020

- **Technical Expertise:** Executed advanced diagnostics and repairs, achieving a 95% first-time fix rate.
- **Sales Integration:** Enhanced cross-selling techniques, boosting overall sales by 25%.
- **Operational Efficiency:** Improved inventory management systems, reducing waste and optimizing stock levels.
- **Customer-Centric Service:** Delivered high-quality service, leading to a significant increase in customer retention.

Power Tools & Spare Parts Sales Assistant

m.e.w Power Tools Sale Service & Parts, Islamabad, Pakistan

June 2015 – June 2017

- **Sales Growth:** Drove sales growth by 20% through effective customer needs analysis and product recommendations.
- **Inventory Control:** Managed stock efficiently, ensuring product availability and minimizing stockouts.
- **Team Collaboration:** Worked closely with the repair team to align sales efforts with technical services, enhancing overall service delivery.

Technician Helper

m.e.w Power Tools Sale Service & Parts, Islamabad, Pakistan

June 2013 – June 2015

- **Skill Development:** Gained hands-on experience in tool repair and maintenance under senior technicians.
- **Support Functions:** Assisted in repair tasks, contributing to faster service delivery and improved team productivity.
- **Customer Assistance:** Supported sales operations by addressing customer inquiries and providing technical insights.

Trainee Technician

m.e.w Power Tools Sale Service & Parts, Islamabad, Pakistan

January 2013 – June 2013

- **Foundational Training:** Acquired essential skills in power tools maintenance, setting the stage for a successful career.
- **Practical Application:** Applied training in real-world scenarios, quickly adapting to industry standards and expectations.

Core Competencies

Technical Skills

- Advanced diagnostics and repair techniques
- Preventative maintenance strategies
- Precision calibration and performance testing
- Spare parts management and procurement

Sales Skills

- Customer needs analysis and solution selling
- Sales strategy development and implementation
- Inventory management and control
- Strong negotiation and closing skills
- Leadership & Innovation
- Team leadership and mentoring

- Workflow optimization and process improvement
- Customer experience enhancement
- Data-driven decision-making

Education & Certifications

Technical Training in Power Tools Repair and Sales

M.E.W Power Tools Sale Service & Parts

January 2013 – June 2013

Education

Government High School Sahiwal

April 1995 - March 2006

Languages

- English
- Urdu
- Punjabi
- Hindi