

DANIEL TESFAYE

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Objective

Motivated and customer-focused Sales Associate with excellent communication and product knowledge. Seeking a position where I can contribute to sales growth, build strong client relationships, and grow professionally within a reputable company. Passionate about fashion and lifestyle trends, with a strong ability to connect with customers and promote products. Looking for a Sales Associate role where I can combine my style sense with excellent customer service to drive sales.

Experience

Local Bazaar, Qatar

Sales Assistant

- Assisted customers in selecting and purchasing items
- Managed product displays and maintained clean, attractive stalls
- Nile Insurance sc

January 2022 - February 2024

February 2025 - March 2025

Customer Service Assistant

- Assisted clients with insurance policy inquiries, renewals, and claims
- Maintained organized records of customer files and transactions
- Modern Fashion Boutique

Jan 2021 - April 2022

Customer Service & Sales Representative

- Assisted customers with product selection, styling, and fitting.
- Took part in social media marketing to promote special offers and new arrivals.
- Heineken Ethiopia Events & Promotions

Aug 2020 - Dec 2020

Sales Associate

- Promoted new beverage products at events and in-store activations
- Tracked daily performance and reported to the promotion supervisor.

March 2017 - April 2018

Sales Associate - Real Estate

- Assisted in negotiations between buyers and sellers to close deals smoothly.
- Maintained updated knowledge of real estate regulations and local market trends.

Education

• Admas university in Ethiopia
Degree, accounting for finance

2020

Skills

- · Sales & Customer Service
- · Customer Service & Sales
- · Communication & Negotiation
- Time Management & Multitasking

Languages

• Amharic - Native & English - Good