

YASSINE KOUNA



Sales consultant with over 5 years of experience in the fashion industry. Passionate about sales and customer service, I am able to build strong relationships with customers to ensure their satisfaction.

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📍 Doha , Qatar

EXPERIENCES

waiter

Petra Restaurant | AL Nasr ,Qatar
August 2024 - April 2025

- Greeting customers and taking orders.
- Ensuring work areas, tables and cutlery are clean and tidy to ensure a pleasant customer experience.
- Serving food and beverages in a lively environment.
- Managing reservations and customer satisfaction.
- Collaborate with the team to maintain a clean and organized work environment, adhering to the strictest hygiene standards.

Sales advice

Macrodis | Maroc,Casablanca
August 2023 - July 2024

- Cashier
- Goods received control
- Supplier invoice checking
- Accounting transaction recording
- Customer physical and telephone reception
- Accounts payable management with purchase invoice entry

Sales advice

Decathlon | Maroc,Casablanca
January 2022 - may 2023

- Customer welcoming
- Sales consulting, merchandising and facing
- Stock management and replenishment
- Quality and labeling checks of goods
- Replacing and transferring items to other departments.

Sales advice

Softwave CFF | Maroc, Casablanca
January 2021 - October 2021

- Arrange items on shelves,
- check price labels,
- ensure shelves are stocked,
- greet and advise customers,
- provide requested information, demonstrate items if necessary,
- collect payments,
- possibly, record receipts at the end of the day, check inventory, and place orders.

SKILLS

Word - *Advanced*, **Excel** - *Advanced*, **Canva** - *Intermediate*

Prof . Skills

**Ability to work under pressure , Dynamic and smiling , Troubleshooting , Ability to work by objectives
Organizational skills , Enthusiasm and resilience , Patience , Excellent sense of the client relationship , Ability
, agility and rapidity , Curiosities for general cuisine and art cooking , sales technique .**

EDUCATION

Baccalaureate Level Life and Earth Sciences Option

«Ibnou Hani Casablanca high school»

Sep 2023 - Aug 2024

CERTIFICATIONS

Personal Coach Certification, Moroccan Sports Coaching Federation.

«Sports Institute Academy»

January 2023 - June 2023

LANGUAGE

Arabic - *Fluent* , **English** - *Intermediate* , **French** - *Fluent* , **Amazigh** - *Fluent*