



# AMANULLAH AHMAD

SALES CONSULTANT

## PROFILE

As an accomplished Real Estate Consultant and Sales Executive with over 3 years of dynamic experience, I excel in navigating clients through the complexities of property transactions and accelerating sales growth. My deep understanding of market trends, adept negotiation strategies, and exceptional client relationship management skills enable me to consistently deliver outstanding results. I am committed to providing unparalleled service and expertise, ensuring that every client's real estate journey is seamless and successful. Open to any related opportunities, I am eager to leverage my skills and experience in diverse industries beyond just real estate.

## CONTACT

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+974 7471 8737

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amaanc154@gmail.com

## PERSONAL DETAILS

- Date of Birth- June 23<sup>rd</sup> 1998
- Gender- Male
- Nationality- Indian
- Visa Status- Work Visa with NOC

## EDUCATION

**JAMIA MILLIA ISLAMIA, NEW DELHI-INDIA**

AUG 2016 - JULY 2019

**Bachelor of Arts with a Minor in Economics**

- CGPA: 6.83

**JAMIA MILLIA ISLAMIA**

*High School and Senior Secondary*

- **High School:** April 2014 - March 2015
- **Senior Secondary (Commerce Stream):** April 2015 - March 2016

## WORK EXPERIENCE

**REAL ESTATE AGENT**

DREAM PROPERTY, DOHA, QATAR

JULY, 2024 - NOVEMBER, 2024

- Closed 2 real estate deals & secured 3 marketing agreements, driving business growth.
- Delivered exceptional customer service, fostering strong, loyal client relationships.
- Cultivated robust public relations, enhancing brand visibility.
- Proactively resolved client issues, ensuring high satisfaction and positive post-sale experiences.

**REAL ESTATE CONSULTANT**

URBAN REAL ESTATE, FARIDABAD, HR, INDIA

August, 2022- March, 2024

- Conducted comprehensive market analysis to advise clients on property values, market trends, and investment opportunities.
- Developed and executed customized marketing plans, resulting in notable increase in property visibility and inquiries.

**SALES EXECUTIVE**

ASMOS GLOBAL, DEHRADUN, INDIA

April, 2021- August, 2022

- Developed and executed sales strategies, achieving a significant increase in sales.
- Built and maintained strong client relationships, ensuring high customer satisfaction and retention.

## LANGUAGES

Fluent in English, Hindi and Urdu