



**MOHAMMED  
ARBAZ KHAN**

**Sales Executive**

## SUMMARY

- Can create and deliver convincing arguments to an executive audience.
- Ability to manage multiple commercial processes.
- Ability to evaluate tasks and suggest improvements.
- Ability to prioritize workload, work effectively under pressure and to tight deadlines.
- Commercial Awareness.

## CONTACT

**PHONE:** +974 30919243

**ADDRESS:** Bin Mahmoud, Qatar

**EMAIL ID:**

[Arbazkhan172@gmail.com](mailto:Arbazkhan172@gmail.com)

**Language skills:**

- English, Hindi, Malayalam and Urdu.

## EDUCATIONAL QUALIFICATION

- **Pre- University** College (Karnataka Board) Passed out in 2010.
- **SSLC** (Kerala State Board) Passed out in 2008.

## WORK EXPERIENCE

- Currently Working as, a **Sales Executive for** Transind Holding (Baskin Robbin) Doha, Qatar.
- Worked as a **Sales Executive for Mobile Accessories** at **Tamimi Supermarket**, Saudi Arabia (November 2022 to August 2024).
- Worked as a **Ground staff** at **Jeddah airport**, Saudi Arabia (April 2022 to August 2022).
- Worked as a **Store Keeper** for Food Delivery at **K.F.C. for American Group**, Saudi Arabia, Dammam (February 2017 To February 2019). 2 years of Experience.
- Worked as a **Van-Sales Executive** at **Al Hawdaj Food Stuff Trading LLC**. At UAE, Dubai (March 2013 To March 2014) 1 year of Experience.

### Duties and Job Responsibilities:

- Organizing Sales visits, Identify Leads, manage prospects and Acquire New Business.
- Determine customer needs and propose appropriate Service needs.
- Meet or exceed the new business sales goals, by demonstrating/ presenting products.
- Complete scheduled and cold call prospecting activities to establish first and follow up appointments with customer decision makers.
- Prepare and deliver sales proposals/ presentations and follow up with key decision makers.
- Complete required customer, reports and other paperwork in a timely manner and in accordance with company policy,
- Develop and maintain an awareness of market behavior and competitive trends and respond accordingly.
- Regular meet with sales supervisor to review weekly sales activities, progress on goals and status of prospective customers.
- Establishing new business.
- Reviewing sales performance.

## ACHIEVEMENTS

- Agile Award for Outstanding Performance and emerging Star Award.
- Achieved Outstanding Performance and received award for the successful Quality Assurance.

**Driving License Details:**

Driving License	License Number	Validity Date	
Saudi License	2538982790	16/03/2023 to 27/11/2032	
Indian License	14/4839/2011	1/08/2011 to 31/07/2031	
Qatar License	29235659782	17/06/2025 to 16/06/2030	

**Personal details:**

- Date of Birth : 27-03-1992
- Nationality : Indian
- Marital status: Married
- Passport No : U7803871 validity: 04/11/2020-03/11/2030
- Qatar Id No: 29235659782  
Expiry: 27/11/2025

**Declaration**

I hereby declare that the above-mentioned information is correct to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.