



**MOHAMMED
ARBAZ KHAN**

Sales Executive

SUMMARY

- Can create and deliver convincing arguments to an executive audience.
- Ability to manage multiple commercial processes.
- Ability to evaluate tasks and suggest improvements.
- Ability to prioritize workload, work effectively under pressure and to tight deadlines.
- Commercial Awareness.

CONTACT

PHONE: +974 30919243

ADDRESS: Bin Mahmoud, Qatar

EMAIL ID:

Arbazkhan172@gmail.com

Language skills:

- English, Hindi, Malayalam and Urdu.

EDUCATIONAL QUALIFICATION

- **Pre- University** College (Karnataka Board) Passed out in 2010.
- **SSLC** (Kerala State Board) Passed out in 2008.

WORK EXPERIENCE

- Currently Working as, a **Sales Executive for** Transind Holding (Baskin Robbin) Doha, Qatar.
- Worked as a **Sales Executive for Mobile Accessories** at **Tamimi Supermarket**, Saudi Arabia (November 2022 to August 2024).
- Worked as a **Ground staff** at **Jeddah airport**, Saudi Arabia (April 2022 to August 2022).
- Worked as a **Store Keeper** for Food Delivery at **K.F.C. for American Group**, Saudi Arabia, Dammam (February 2017 To February 2019). 2 years of Experience.
- Worked as a **Van-Sales Executive** at **Al Hawdaj Food Stuff Trading LLC**. At UAE, Dubai (March 2013 To March 2014) 1 year of Experience.

Duties and Job Responsibilities:

- Organizing Sales visits, Identify Leads, manage prospects and Acquire New Business.
- Determine customer needs and propose appropriate Service needs.
- Meet or exceed the new business sales goals, by demonstrating/ presenting products.
- Complete scheduled and cold call prospecting activities to establish first and follow up appointments with customer decision makers.
- Prepare and deliver sales proposals/ presentations and follow up with key decision makers.
- Complete required customer, reports and other paperwork in a timely manner and in accordance with company policy,
- Develop and maintain an awareness of market behavior and competitive trends and respond accordingly.
- Regular meet with sales supervisor to review weekly sales activities, progress on goals and status of prospective customers.
- Establishing new business.
- Reviewing sales performance.

ACHIEVEMENTS

- Agile Award for Outstanding Performance and emerging Star Award.
- Achieved Outstanding Performance and received award for the successful Quality Assurance.

Driving License Details:

| Driving License | License Number | Validity Date | |
|-----------------|----------------|--------------------------|--|
| Saudi License | 2538982790 | 16/03/2023 to 27/11/2032 | |
| Indian License | 14/4839/2011 | 1/08/2011 to 31/07/2031 | |
| Qatar License | 29235659782 | 17/06/2025 to 16/06/2030 | |

Personal details:

- Date of Birth : 27-03-1992
- Nationality : Indian
- Marital status: Married
- Passport No : U7803871 validity: 04/11/2020-03/11/2030
- Qatar Id No: 29235659782
Expiry: 27/11/2025

Declaration

I hereby declare that the above-mentioned information is correct to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.