AYMEN HAMDI

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# EDUCATION

Expertise in Microfinance | Frankfurt School of Finance and Management, Germany
Online | 03/2023 – 09/2023

Master’s in Business English and Tourism | ISLN, Nabeul
09/2015 – 06/2017

# PROFESSIONAL EXPERIENCE

* ZITOUNA TAMKEEN | Support and Investment Officer

Sidi Bouzid | 01/02/2020 – Present

* Analyzed investment opportunities and conducted market prospecting to encourage local entrepreneurship.
* Signed strategic agreements with suppliers to stimulate the regional economy.
* Managed disbursements and monitored deadlines to ensure project viability.
* Followed up on disbursement schedules and administratively closed credit files.
* Supported the commercial department in cross-functional tasks: drafted impact reports, monitored performance indicators, and followed pilot projects.
* ZITOUNA TAMKEEN | Credit Officer

Sidi Bouzid | 02/08/2019 – 30/01/2020

* Conducted technical and financial assessments of projects in various sectors (agriculture, trade, crafts, industry).
* Provided personalized support to funded entrepreneurs to ensure the success of their ventures.
* Proactively managed a portfolio of entrepreneur clients.
* ZITOUNA TAMKEEN | Support and Investment Officer

Nabeul | 01/10/2018 – 01/08/2019

* Supported the launch and development of local entrepreneurial projects.
* Created strategic partnerships to strengthen the regional entrepreneurial ecosystem.
* ZITOUNA TAMKEEN | Credit Officer

Nabeul | 22/01/2018 – 01/10/2018

* Analyzed entrepreneurs' needs and validated appropriate financing solutions.
* Monitored funded projects to maximize their economic and social impact.
* GCC Sidi Bouzid | Trainer

Sidi Bouzid | 01/09/2017 – 01/12/2017

* Delivered a 100-hour Business English training course for entrepreneurs.
* MOTOCOP | Sales Agent

Tunis | 01/09/2016 – 30/11/2016

* Analyzed market needs and identified commercial development opportunities.
* Negotiated and maintained strong client relationships.

# ADDITIONAL TRAINING

Hewlett-Packard Foundation (HP Life)

* January 2025: Social Entrepreneurship
* December 2024: CRM (Customer Relationship Management)
* December 2024: Agile Project Management
* December 2024: Effective Leadership

Zitouna Tamkeen

* September 2024: Commercial Efficiency

Islamic Development Bank Institute

* July 2024: Islamic Finance for Sustainable Development

Zitouna Tamkeen

* March 2022: Financial Analysis
* December 2021: Risk Management
* October 2021: Agriculture in Support of Microfinance
* September 2021: Recovery Techniques
* March 2021: AML-CFT (Anti-Money Laundering and Combating the Financing of Terrorism)