



Abdelbasset Nacer Ellah

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SUM M A R Y

As a sales professional, I excel at identifying customer needs and providing tailored solutions. I build strong relationships through effective communication and active listening. My passion for the product drives my enthusiasm, and I thrive in dynamic environments, consistently meeting targets and contributing to the team's success.

EXPERIENCE

Clothes Sales Associate

Boubaaya Clothes

January 2023 - April 2025,Oran,Algeria

- Assisted customers in selecting clothing items by providing personalized styling advice and recommendations.
- Maintained a well-organized sales floor, ensuring merchandise was displayed attractively and replenished as needed.
- Processed sales transactions accurately and efficiently, handling cash and electronic payments.
- Engaged with customers to understand their needs, addressing inquiries and resolving any issues promptly.

Fragrance Associate

Esprit parfums

February 2022 - November 2023,Oran,Algeria

- Assisted customers in selecting fragrances by providing personalized recommendations based on their preferences and needs.
- Demonstrated product knowledge by explaining scent notes, ingredients, and the benefits of various fragrances.
- Maintained an organized and visually appealing display of fragrance products to enhance the shopping experience.
- Conducted fragrance sampling events, engaging customers and promoting new product launches.

real estate salesperson

Al Maftah Real Estate Company

January 2019 - December 2021,Djelfa,Algeria

- Assisted clients in buying, selling, and renting residential and commercial properties.
- Conducted market research to provide clients with accurate pricing and property information.
- Created and maintained listings on various real estate platforms to attract potential buyers.
- Organized and conducted property tours, highlighting key features and benefits to prospective clients.

EDUCATION

Diploma of Tourism

the National Institute of Specialized Vocational Training•Djelfa,Algeria•2024

High School's Degree in Mathematics

Djelfa,Algeria

SKILLS

- Communication: Ability to convey information clearly and persuasively.
- Relationship Building: Establishing trust and rapport with clients.
- Negotiation: Effectively discussing terms and closing deals.
- Problem-Solving: Identifying customer needs and providing solutions.
- Time Management: Prioritizing tasks to meet sales targets.
- Product Knowledge: Understanding the features and benefits of offerings.
- Adaptability: Adjusting strategies based on market changes and customer feedback.

LANGUAGES

.Arabic: Native

.English: Intermediate

.French: Intermediate