



# Abdelbasset Nacer Ellah

Djelfa, Algeria • Bencherif.nasro01@gmail.com • 97430706550

---

## SUMMARY

As a sales professional, I excel at identifying customer needs and providing tailored solutions. I build strong relationships through effective communication and active listening. My passion for the product drives my enthusiasm, and I thrive in dynamic environments, consistently meeting targets and contributing to the team's success.

---

## EXPERIENCE

### Clothes Sales Associate

January 2023 - April 2025, Oran, Algeria

Boubaaya Clothes

- Assisted customers in selecting clothing items by providing personalized styling advice and recommendations.
- Maintained a well-organized sales floor, ensuring merchandise was displayed attractively and replenished as needed.
- Processed sales transactions accurately and efficiently, handling cash and electronic payments.
- Engaged with customers to understand their needs, addressing inquiries and resolving any issues promptly.

### Fragrance Associate

February 2022 - November 2023, Oran, Algeria

Esprit parfums

- Assisted customers in selecting fragrances by providing personalized recommendations based on their preferences and needs.
- Demonstrated product knowledge by explaining scent notes, ingredients, and the benefits of various fragrances.
- Maintained an organized and visually appealing display of fragrance products to enhance the shopping experience.
- Conducted fragrance sampling events, engaging customers and promoting new product launches.

### real estate salesperson

Al Maftah Real Estate Company

January 2019 - December 2021, Djelfa, Algeria

- Assisted clients in buying, selling, and renting residential and commercial properties.
- Conducted market research to provide clients with accurate pricing and property information.
- Created and maintained listings on various real estate platforms to attract potential buyers.
- Organized and conducted property tours, highlighting key features and benefits to prospective clients.

---

## EDUCATION

### Diploma of Tourism

the National Institute of Specialized Vocational Training • Djelfa, Algeria • 2024

### High School's Degree in Mathematics

Djelfa, Algeria

---

## SKILLS

- Communication: Ability to convey information clearly and persuasively.
- Relationship Building: Establishing trust and rapport with clients.
- Negotiation: Effectively discussing terms and closing deals.
- Problem-Solving: Identifying customer needs and providing solutions.
- Time Management: Prioritizing tasks to meet sales targets.
- Product Knowledge: Understanding the features and benefits of offerings.
- Adaptability: Adjusting strategies based on market changes and customer feedback.

---

## LANGUAGES

.Arabic: Native

.English: Intermediate

.French: Intermediate

---