



Brian Pilar

Team Leader

With a decade of experience, I offer a robust skill set that aligns with your company's values. My expertise includes strong strategic planning, project management, and team leadership. I have a proven track record of delivering results in fast-paced environments, driving initiatives that enhance operational efficiency and foster collaboration. My analytical abilities allow me to pinpoint opportunities for growth and innovation. I excel at building relationships and collaborating cross-functionally to meet organizational objectives. Committed to continuous professional development, I actively seek new knowledge and skills to contribute effectively to team success. I am eager to leverage my background to add value and support your company's mission.

CONTACTS

-  +974 74724979
-  brian.pilar@gmail.com
-  16 years 3 months
-  Filipino
-  English, Tagalog
-  Doha, Qatar

KEY SKILLS

- Visual Merchandising
- Merchandise Displays
- Store Setup
- Team Management
- Analytical Skills

CERTIFICATIONS

BOSH for Safety Officer 1

Department of Labor and Employment Region 12, Philippines

PROFESSIONAL EXPERIENCE

Kulud Pharmacy

Team Leader

Jun 2024 - Present | Qatar, Qatar

- Streamlined team processes, significantly enhancing productivity and overall team output.
- Directed the seamless integration of renowned cosmetics brands, including Filorga, Uriage, and Eucerin, into the retail environment, ensuring a cohesive brand presentation.
- Implemented FIFO display methods, which greatly improved operational efficiency and stock management practices.
- Boosted sales through effective co-marketing strategies, driving brand visibility and customer engagement.

PA fuel 118 Corporation, (Shell Philippines)

Fleet Supervisor

Apr 2022 - May 2024 | General Santos City, Philippines

- Coordinate and oversee daily fleet operations, ensuring efficiency and compliance.

- Schedule and manage regular fuel tanker maintenance and inspections.
- Monitor and control fleet-related expenses, including fuel and maintenance costs.
- Ensure compliance with local, state, and federal transportation regulations.
- Maintain accurate records of vehicle usage, maintenance, and driver qualifications.
- Train and supervise fleet drivers and maintenance personnel.
- Evaluate fleet performance and recommend improvements for operational efficiency.
- Manage vehicle acquisition, disposal, and replacement processes.

Fawaz A. Alhokair & Co, FG4 London

Visual Merchandiser Supervisor

Jul 2016 - Sep 2020 | Riyadh, Saudi Arabia

- Researched and identified current trends in the retail industry to stay ahead of the competition
- Utilized store analytics to analyze customer behavior and optimize product placement
- Monitored competitors' product offerings and pricing strategies to ensure competitive positioning in the market
- Managed a team of merchandisers to ensure successful execution of all product launches
- Travel between various company locations as required.

Fawaz A. Alhokair & Co, FG4 London

Area Visual Merchandiser

Jul 2012 - Jul 2016 | Jeddah, Saudi Arabia

- Planned and executed a storewide product refresh that modernized the look and feel of the store
- Oversee all product placement to ensure optimal visual presentation
- Create and maintain compelling in-store displays.

- Developed a cohesive color palette and visual language that reflected the brand's identity
- Work closely with visual merchandising management to ensure visual consistency and balance across locations

CocaCola Bottlers Philippines Inc

Administrative Assistant

Jan 2012 - Jul 2012 | Iloilo Province, Philippines

- Managed tool keeping and spare parts inventory within the Engineering department, demonstrating proficiency in utilizing SAP Software for efficient data management.
- Utilized data to enhance operational efficiency.
- Monitored bottling operations weekly for performance.
- Ensured efficient tool and spare parts usage,
- Enhanced operational efficiency via strategic data utilization.

ACE Hardware

Sales Utility Clerk

Feb 2011 - Jul 2011 | Iloilo City, Philippines

- **Customer Service:**

Greeting customers, understanding their needs, and providing helpful advice on paint products and their applications.

- **Product Knowledge:**

Demonstrating knowledge of interior and exterior paints, stains, primers, and related accessories.

- **Sales Assistance:**

Assisting customers with paint selection, color matching, and providing information on application techniques.

- **Inventory Management:**

Helping maintain accurate inventory through stocking, facing, and labeling shelves.

- **Maintaining Store Standards:**

Keeping the paint department clean, organized, and wellstocked.

- **Product Preparation:**

Preparing paint orders, tinting and mixing products, and potentially preparing drawdowns.

- **Teamwork:**

Working with other team members and store leadership to maintain a positive and productive work environment.

- **Safety:**

Adhering to store safety procedures and guidelines, including handling paint and

Starbright Office Depot and Hardware Store

Sales Associate And Customer Service

Mar 2009 - Dec 2010 | General Santos City, Philippines

- **Customer Service:**

Greeting customers, understanding their needs, and providing expert advice on hardware, tools, and related products.

- **Product Knowledge:**

Possessing indepth knowledge of various hardware, power tools, and related supplies, including their features, benefits, and appropriate uses.

- **Sales Assistance:**

Recommending suitable products, demonstrating their use, and helping customers choose the best options for their projects.

- **Store Maintenance:**

Stocking shelves, organizing displays, maintaining a clean and presentable sales floor.

- **Problem Solving:**

Addressing customer inquiries and complaints, offering solutions, and ensuring customer satisfaction.

- **Safety Compliance:**

Ensuring a safe shopping environment for customers and adhering to safety guidelines.

EDUCATION

Bachelor of Technology/Engineering - Electrical

Green Valley Collage foundation Inc, Philippines

2008 | Percentage - 1.97%

- KPSP Scholarships Grantee (Provincial Government of South Cotabato, Philippines)
- Dean's List, 2006, 2008
- National Certificate II in Building Wiring and Installations, (Technical Education and Skills Development Authority)