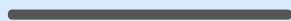




✉ milsrafik162@gmail.com
🏠 Alger, Algeria, Algeria, 16000
📅 22 years old
🇩🇿 Algerian
📄 Driving licence (B)
📍 Wales
☎ +213675929388

Languages

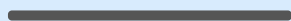
English



French



Arabic



Spanish



Assets

Persuade the customer

Interests

Football

Skills

- Customer Service
- Sales and Marketing
- Communication
- Problem-Solving

Rafik Slim

RAFIK SLIM - SALES EXECUTIVES

As a dynamic Informatics Specialist boasting a robust 5-year tenure at Ayaturk and a proud graduate of HNC, I am enthusiastic about bringing my expertise and energy to your team. My background is marked by a proven track record of leveraging technology to drive organizational success and I am eager to apply my skills to contribute to your company's objectives.

A professional trader with extensive experience in buying, selling, and developing successful business relationships. Seeking to leverage my skills in negotiation, market analysis, and trade operations within a dynamic organization that values growth, efficiency, and strategic business development.

A results-driven e-commerce professional with strong experience in online sales, digital marketing, and customer engagement. Seeking to contribute my expertise in managing online stores, optimizing user experience, and driving revenue growth within a forward-thinking company focused on digital commerce and innovation.

Education



Higher National Certificate

2020 **Université ahmed bougara** Alger

Work experience



Sales executive

From January 2023 to January 2024 **City Center Doha mall** Doha, DA, Qatar

- Conducted market research to identify new sales opportunities and effectively expanded the customer base by 25% in key regions.
- Executed targeted marketing campaigns that enhanced brand visibility and contributed to a 40% revenue increase.



Sales agent

From February 2019 to November 2019 **Shopping mall** Bab Ezzouar, AL, Algeria

- Implemented successful training programs for sales staff, resulting in improved product knowledge and enhanced sales techniques across the team.



Sales executive

From January 2022 to January 2023 **Lagoona Mall** Doha, DA, Qatar

- Achieved and exceeded sales targets by 20% annually through effective relationship-building and strategic account management.
- Conducted thorough market research to identify new sales opportunities and effectively penetrate emerging markets.



Sales Manager

From January 2020 to November 2021 **Mezzaa Technology LLC** Dubai UAE

- Developed and implemented effective e-commerce strategies that increased online traffic and sales revenue by 30%.
- Analyzed consumer behavior and market trends to inform product selections and pricing strategies for the e-commerce store.