

Djafer Imed Eddine

SALES EXECUTIVE



Contact



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Doha Qatar

About Me

Results-oriented sales professional with many years of experience in consumer products and a proven track record of exceeding monthly sales quotas. Highly skilled at creating new relationships and maintaining strong customer relations to generate repeat business.

In-depth knowledge of effective sales strategies and exceptional presentation skills. Analytical thinker with the ability to perform well under pressure. Goal- and team-oriented with strong leadership skills and a commitment to team quotas

Skills

- Negotiation skills
- Leadership
- Problem solving
- Team work

Languages

- Arabic (Native)
- French (Fluent)
- English (Excellent)

Education

- **Baccalaureate certificate in management**
Mohamed Kerouani high school 2018-2019
- **2 nd Year in Commerce and Marketing**
Setif 1 Ferhat Abbas University 2021-2022
- **Freelance Model Diploma**
Smart Center for Consulting and Training 2021-2022
- **Digital Marketing Business**
With Google My Business 2025

Experience

- **Franchise Supervisor**
Broaster Chicken Jan 2017- Aug 2018
 - Conducting regular inspections of the restaurant kitchen to determine whether proper standards of hygiene and sanitation are maintained.
 - Overseeing food preparation, presentation, and storage to ensure compliance with food health and safety regulations.
 - Checking in on dining customers to enquire about food quality and service.
 - Monitoring inventory and ensuring that all food supplies and other restaurant essentials are adequately stocked.
- **Retail supervisor**
Clothing store Jan 2020- Aug 2021
 - **Store Operations**
 - **Opening/Closing Procedures:** Secure the store, manage cash registers, and ensure readiness for business hours.
 - **Opening/Closing Procedures:** Secure the store, manage cash registers, and ensure readiness for business hours.
 - **Problem-Solving:** Address unexpected challenges, from staffing gaps to equipment malfunctions.
- **MARKETING ASSISTANT**
SEK CERAM, ALGERIA Jan 2021- Aug 2024
 - Used to archive and translate some speech from foreign people and make Invoice for clients and display the products
- **SALES AGENT – COSTA VOYAGES**
SETIF ALGERIA OCT2024- MAR2025
 - Promoted and sold travel services (tickets, packages, tours).
 - Handled customer relations and booking follow-up.