

# MUHAMMED SHIYAS S

## SALES CUM DRIVER

### Profile Summary

Dynamic Sales cum Driver with **over 5 years** of proven expertise in delivering exceptional customer service and exceeding sales targets. Skilled in navigating diverse routes efficiently while maintaining a sharp focus on client satisfaction. Adept at building strong client relationships and fostering repeat business. Ready to leverage experience and drive to contribute effectively to a dynamic team.

### Work Experience

#### Sales Associate cum Driver

Saudia Hypermarket, Qatar

**Aug 2021 - May 2024**

##### Roles and Responsibilities

- Manage product sales, merchandising and customer service in a Hypermarket.
- Safely operate a delivery vehicle to transport goods to customers' locations.
- Proficient in inventory management techniques, ensuring accurate tracking and organization of products.
- Comprehensive understanding of data entry protocols to maintain precise records of stock levels and transactions.
- Extensive familiarity with a wide range of Hypermarket products, services and solutions.
- Capable of interacting with customers in a friendly and helpful manner, providing assistance and guidance as needed.

#### Salesman cum Driver

Olive Super Market, Kuwait

**Nov 2016 - Mar 2018**

##### Roles and Responsibilities

- Assisting customers with inquiries, locating products and providing excellent service.
- Safely driving delivery vehicles to transport goods between the supermarket and other locations.
- Ensuring shelves are adequately stocked and arranging displays attractively.
- Encouraging sales through product knowledge and suggestive selling techniques.
- Following all relevant traffic laws and safety regulations while driving and delivering goods.
- Maintaining accurate records of deliveries, sales and vehicle maintenance.



### Contact Me

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📍 Doha, Qatar

### Personal Info

- Nationality : Indian
- Gender : Male
- Date of Birth : 18/10/1995
- Passport No. : Y1290943
- **Valid Qatar, Kuwait & Indian Driving Licence Holder**

### Education

**Diploma in Computer Applications**

G-TEC Computer Education

**Secondary**

State Board of Secondary Education

### Key Skills

- Product Knowledge
- Negotiation
- Safe Driving Practices
- Customer Service
- Payment Processing
- Inventory Control
- Merchandise Display
- Sales Development
- Route Planning
- Vehicle Maintenance
- Attention to Detail
- Time Management

### Languages Known

- English
- Arabic
- Hindi
- Malayalam