



**JOEY T.TABILOG**

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**Doha,Qatar**

Result-oriented salesman with 12 years of experience in sales.A hardworking,determined salesman with knowledge and skills.Effective at multi-tasking and maintaining a friendly attitude under pressure.Efficiently build loyalty and long-term relationship with customers while consistently achieving sales goals.

•WORK EXPERIENCE :

•POSITION: SALESMAN/CASHIER : ROYAL PET TRADING QATAR

•Feb 2023-April 2025

•Assist customers in finding the right food,toys and accessories.

.Offer guidance on pet care,health and nutrition.Helps customers understand the needs of their pets and provide solutions.

•Receiving call from clients for grooming appointments.

•Handling POS accurately .

•POSITION: SALESMAN (PERFUME SECTION) - ANSAR GALLERY QATAR

•May 2018-Nov.2022

•Help customers find their perfect scents by asking about their preferences skin type and fragrance style.Provide personalized recommendations and allow them to to sample different perfumes.

•Respond to customer queries,resolve issues promptly,and provide shopping experience.

•Demonstrate perfumes and fragrances to customers showcasing their unique features and benefits.

•Offer expert advice on fragrance families,notes and accords.Help customers understand the art of layering scents or finding a signature fragrance.

•POSITION: SALESMAN / INSTORE VM-AL ABDULKARIM APPAREL:SAUDI ARABIA

Oct 2016-Feb 20

- Design and create visually appealing displays>window displays and instore promotions that showcase products and brand identity.
- Plan and execute merchandising strategies to maximize sales,promote new products and create a cohesive brand image.
- Maintain brand visual standards,ensuring consistency accross all store displays and promotional materials.

•POSITION: FASHION CONSULTANT FOR EYEWEAR - OPTICA INT'L TRADING PH

•June 2013-July 2016

- Assist customers in finding the perfect eyewear providing expert ady on frame styles,lens options and face shapes.
- Handling POS transactions.

•POSITION: FRAGRANCE CONSULTANT- SKIN PRESCRIPTIVE MKTG.PHILIPPINES

June 2011-May

- Demonstrate perfumes and fragrances to customers showcasing their unique features and benefits.

#### SKILLS:

: INTERPERSONAL SKILLS- Build rapport,trust,and relationships within customers,colleagues and suppliers.

: TIME MANAGEMENT- Prioritize task,manage time efficiently and meet sales targets.

: PROBLEM SOLVING- Identify and resolve customer issues,and complaints.

: FLEXIBILITY:Ability to adopt and adjust to new situations.

:ACTIVE LISTENING- Listen attentively to customer needs concerns and preferences.

:CREATIVITY: Ability to generate new and original ideas.

• EDUCATIONAL ATTAINMENT: DIPLOMA HOLDER