



Aziz Essifi

Experienced over 10 years of experience in sales, management, and the automotive industry, Customer Services , Real Estate , with expertise in both Qatar and Morocco. Skilled in strong customer relationships, achieving sales targets, and managing teams, with a focus on strategic growth and performance improvement.

Contact

- +97433409465
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- Doha , Qatar
- Qatar Driving License
- Moroccan

Language



Education

- Bachelor's Degree in Arts and Humanities (LAW)
- Certificate in Aluminum Fabrication & Welding Issuing Organization

Skills

- Professionalism
- Communication
- Time Management
- Meeting deadlines
- Organized
- Teamwork

Work Experience

- Outdoor Sales Agents - DALEX Lighting.** Present
Doha, Qatar
 - Promoted and sold products/services to clients through face-to-face interactions in assigned territories.
 - Developed and maintained strong client relationships,
 - Identified customer needs and provided tailored solutions, consistently exceeding monthly sales targets.
 - Prepared detailed daily reports on sales activities, leads, and customer feedback.
- Customer Service Assistant - Decathlon** 2022 - 2025
Doha, Qatar
 - Delivered outstanding customer service by assisting customers with product inquiries, ensuring they had a positive shopping experience.
 - Provided knowledgeable product recommendations, enhancing customer satisfaction and driving sales in various departments.
 - Managed transactions, including processing payments, returns, and exchanges, ensuring smooth operations at the checkout.
- Sales Consultant - Artal Perfumes** 2020 - 2022
Doha, Qatar
 - Built lasting relationships with customers, ensuring a personalized shopping experience and fostering repeat business
 - Delivered expert knowledge of Artal's perfume collection, assisting customers in selecting fragrances that best match their personal tastes and preferences.
 - Collaborated with the team to manage inventory, track sales trends, and ensure optimal stock levels to meet customer demand.
- Sales Representative - Doha Protein Company.** 2019- 2020
Doha, Qatar
 - Working on brand development and assisting clients.
 - Collaborating with fitness trainers or health influencers to promote the product
- Sales Consultant- Square Electronic** 2018 - 2019
Doha, Qatar
 - Handled customer inquiries, troubleshooting technical issues with electronics and providing after-sales support, including returns, exchanges, and repairs.
 - Assisted customers in selecting the best products based on their preferences and needs, ensuring a personalized shopping experience
- Supervisor - Carrefour (food department).** 2015 - 2018
Doha, Qatar
 - Understanding food components and their characteristics.
 - Tracking inventory and managing orders effectively.
 - Organizing tasks and delegating work to the team
 - Ability to identify quality cuts of meat and ensure proper storage
- Security - Eagles Group Security.** 2013 - 2015
MOROCCO
 - Control access to facilities, verifying identification and maintaining logs of visitors and personnel entering/exiting.
 - Monitor and patrol assigned premises to ensure the safety and security of employees, visitors, and property.
- Sales Representative - LEONI** 2010 - 2013
MOROCCO
 - Designed and developed wiring systems for automotive clients.
 - Led a team of 10 engineers in the production of high-quality cables.
 - Managed client relationships and provided technical support for large projects.