



# SAROJ PRASAD SHRESTHA

SALES ASSOCIATE

## CONTACT

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Qatar

## SKILLS

- Public Relations
- Teamwork
- Sales Management
- Inventory management
- Leadership
- Product Knowledge
- Effective Communication
- Problem Solving
- Negotiation skills
- Multitasking
- Point of sales knowledge

## LANGUAGES

- English
- Arabic (Basic)
- Nepali (Native)
- Hindi (Intermediate)

## DECLARATION

I hereby certify that all above information are true and correct to the best of my knowledge.



## PROFILE

Highly motivated sales associate with 4 years plus experience in devolving and implementing successful sales strategies. Recognized for ability to communicate with customers and provide exceptional service that insures clients retention and positive feedback. Proven ability to increase sales through upselling techniques as well as implement additional processes that drive profitability.



## WORK EXPERIENCE

### Fastener point L.L.C UAE

Supervisor (2 Years)

- Manage sales goals and quotas.
- Sales strategy.
- Taking and resolving customer complains.
- Track and analyze sales data.
- Conduct employee performance reviews.
- Maintain inventory and order merchandise.
- Monitor sales performance.
- Motivate sand inspire sales represented.
- Provide feedback to upper management.
- Train development skills to sales represented.
- Ensure customer satisfaction.
- Motivate your team.
- Problem solving.
- Respond to customer inquiries and complains.

### ANTA and KTM city, Kathmandu

Sales Associate (2 Years)

- Greeting customer and assists them to find the products.
- Cross sell products and maintaining sales floor appearance.
- Introducing promotion and opportunities to customer.
- Maintain current product knowledge and selling merchandise.
- creating display and hanging signs.



## EDUCATION

SHREE JANA KALYAN HIGHER SECONDARY SCHOOL

2011

School leaving Certificate

NAVODIT COLLAGE

2014

COLlege of business management