# Zain Ul Abideen

Current Address: Doha, Qatar. Country of Origin: Pakistan

Country of Origin: Pakistan Cell # +974 7172 2413.

Date of birth: 13/12/1998 E-mail: Zk6323648@gmail.com

Language: English, Arabic & Urdu/Hindi

### **OBJECTIVES**

An astute & result oriented professional seeking a job in a multinational organization that provides career opportunity, in a challenging position where learning and ambition are encouraged and appreciated & to obtain a position where I can effectively utilize my Expertise in Sales department.

## **ACADEMIC QUALIFICATION**

College: Jinnah Jame Duration: 2 years

City: Haripur, Pakistan Degree: Computer Science. Concentration: General Science

School: Cambridge Public School Duration: 2 years

City: Haripur, Pakistan Degree: High School Concentration: General Science

### Skills and knowledge

- Work under pressure
- Time management
- Friendly behavior
- I like to read books and trying to improve my skills by surfing on internet.

#### PRIOR EXPERIENCE

## **Voice plus Mobiles**

Abbottabad - Pakistan

Period: Jan 2016 – Nov 2020. (Sales Representative)

- Responsible for working with sales, events and marketing teams.
- Generate new leads for the sales team.
- Responsible for successfully marketed products through social media, sales calls.
- Maintain regular contact with management to stay updated.
- Maximizing the profitability of the store by providing the outstanding services to the customers.
- Send daily sales report to the concern department.
- Keep information confidential
- Respond to queries.

References Saqib Khan

Name:

Designation: General Manager Company: Voice plus Mobiles

Phone: +92 3219808854

## Al Jazeera Health Care

Doha - Qatar

Period: Nov 2023 – Nov 2024. (Sales Assistant)

- Keeping stock clean and presentable at all the time.
- Inspected stock to ensure it is correctly priced.
- Processing refunds & exchange in line with policies.
- Using my product knowledge to help customers decide what's right for them.
- Supporting the management time where possible.
- Promoting offers, events, and other bonuses in store.
- Cleaning and replenishing the shelves.
- Making sure the whole range and quantity of stock maintain in the store.

#### References

Name: K Nausad Designation: Sales Manager

Company: Al Jazeera Health Care Phone: +974 5115 2134

## Sahil Tech Mobile (Al Watan Center)

Doha - Qatar

Period: Dec 2024 – Till date. (Sales Representative)

- Responsible for working with sales, events and marketing teams.
- Generate new leads for the sales team.
- Responsible for successfully marketed products through social media, sales calls.
- Maintain regular contact with management to stay updated.
- Maximizing the profitability of the store by providing the outstanding services to the customers.
- Send daily sales report to the concern department.
- Keep information confidential
- Respond to queries.

References

Sahil Khan

Name:

Designation: Manager

Company: Sahil Tech Mobile Phone: +97 3036 3300

Best Regards, Zain Ul Abideen