

EDU FRANCIS

33, Peace Land Estate, Ikorodu Lagos.

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BIO DATA.

Date Of Birth: 11th Sept 1986
Sex : Male
Marital Status: Married
Religion: Christian
Local Government: Abi
Hobbies: Reading, Listening and travelling.

SKILLS AND INTEREST

High-Performing Sales Professional.

Results-driven sales expert with 6 years of experience driving revenue growth, expanding customer bases, and consistently exceeding sales targets follow up, problem solving.

KEY STRENGTHS:

- Sales strategy and planning
- Negotiation and closing
- Excellent communication and interpersonal skills

PROFESSIONAL EXPERIENCE.

SALES REPRESENTATIVE: FYNDAH.COM. 2016 - 2019

- Generated annual sales revenue
- Increased sales
- Built and maintained relationships with key clients
- Identified and pursued new business opportunities

SALES ASSOCIATE : PZ CUSSON NIG. 2020 - 2022

- Consistently met/exceeded sales targets. Customers service
- Developed and executed sales strategies
- Collaborated with cross-functional teams

SALES CONSULTANT: MAGDALLA CONSULTING FIRM NIG. TILL DATE

- Exceeded quarterly sales targets
- Developed and executed sales strategies
- Collaborated with cross-functional teams

EDUCATIONAL QUALIFICATION WITH DATE

IOSH MS ASSOCIATE CERTIFIED. 2017
WAEC. (O 'level): 1999 - 2005
High School certificates (A 'level) 1993 - 1998