



Hamza BARARH

EDUCATION

2012 – 2014

ASSOCIATE DEGREE IN TRAVEL & TOURISM

Air Form, Rabat, Morocco – 2014

2012

BACCALAUREATE IN SCIENCES

Lycée La Référence, Kénitra, Morocco

SKILLS

- Sales & Customer Service
- Administrative Management
- Team Coordination
- Operational Planning
- Attention to Detail
- Organization & Adaptability
- Active Listening

LANGUAGES

- Arabic (Native)
- French (Fluent)
- English (Fluent)

PERSONAL

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✉ hamza.bararh@gmail.com
📍 Rabat – Morocco
DOB : 17 MAY 1993

PROFILE SUMMARY

Motivated and results-oriented professional with over 9 years in sales, administration, and operations. Proven track record in managing administrative systems, coordinating teams, and delivering high-quality service to clients and government entities. Actively seeking an international opportunity to expand skills and contribute to business growth.

EXPERIENCE

MANAGER

October 2023 – Present

WEST BAY SARL – MOROCCO

- Directed overall business operations, including finance, HR, sales, and strategic planning.
- Developed and implemented business strategies to ensure growth and profitability.

SALES EXECUTIVE

May 2023 – October 2023

MED.MA SARL – MOROCCO

- Prospected and developed new client accounts through on-site visits and strategic outreach.
- Negotiated contracts and closed sales deals directly with customers in the field.

ADMINISTRATIVE MANAGER

June 2018 – May 2023

YACO CLEAN SARL – MOROCCO

- Managed administrative systems and workflows to ensure efficient daily operations
- Supervised administrative staff and coordinated office activities
- Implemented organizational strategies to improve performance and efficiency

COMMERCIAL AND ADMINISTRATION ASSOCIATE (CO-FOUNDER)

April 2015 – May 2018

H&H NETTOYAGE SARL – MOROCCO

- Developed and executed business plans and strategies
- Managed technical and commercial bids for private and government clients

SALES & OPERATIONS AGENT

April 2014 – March 2015

RAM HANDLING – MOROCCO

- Coordinated ground handling operations with commercial, technical, and onboard teams
- Passenger Check-in and Boarding Procedures