



Vivek PV

SALES EXECUTIVE

Contact

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Thrissur, Kerala

About Me

Sales executive with expertise in building materials offering 2 years of experience in sales, customer service and business development, skills in product knowledge, client relationship management and market analysis to drive revenue growth. Adept at negotiating contract, identifying customer needs and providing tailored solutions with a proven track record of meeting and exceeding sales target

Skills

- Sales and business development
- Retail & counter sales
- Product knowledge
- Customer relationship management
- Order processing & follow ups
- Pricing & quotation preparation

Language

- English
- Hindi
- Tamil
- Malayalam

Education

- **Diploma in mechanical engineering**
Royal college of engineering
- **Diploma in oil and gas quality management**
Techmex Ernakulam

Experience

SALES EXECUTIVE

2023 - 2025

Reliable international LLC OMAN

Greet and assist customers in selecting suitable building materials. Provide product information, pricing details and usage guidance. Processing sales transaction, invoice, and maintain accurate billing records, maintain sales records, prepare Daily reports and submit to management.

SALES MAN

2022 - 2023

Shari supermarket Al ansab Oman

Greet and assist customers in finding product and marketing purchase decision, ensure shelves are stocked and well arranged, and labeled correctly, basic knowledge of sales techniques and product merchandising, handle customer complaint and provide solutions to enhance satisfactions.

Personal Details

Nationality : Indian
DOB : 24/7/2000
SEX : Male
Marital status : Unmarried
Passport Number : U7556020
Driving licence :125438861(Muscat)