



# YOUS HABIB

## Showroom Sales Executive Automotive Objective

*Experienced and results-driven Sales Executive with over 18 years in the automotive industry, working with renowned brands like KIA, Chery, Great Wall, and Cars & Bids. Skilled in customer relationship management, negotiation, and exceeding sales targets. Adaptable, motivated, and focused on performance.*

### CONTACT



+974 5997 8290

+974 7141 7108



habibyouss@gmail.com



Doha Qatar

### KEY SKILLS

- Automotive Sales
- Customer Relationship
- Negotiation & Closing Deals
- Market Analysis – MENA Region
- Team Leadership & Collaboration
- MS Office & CRM tools

### Education

- Bachelor's Degrees

### LANGUES

ARABIC / Mother Tongue

ANGLAIS / GOOD

FRANCAIS / GOOD

### PROFESSIONAL EXPÉRIENCE

#### Sales Executive

📍 Cars & Bids – DOUHA QTQR

📅 APRIL 2024 – August 2024 (5 months)

Promoted and sold vehicles through online auction platforms

Assisted clients throughout the purchase process

Handled inquiries and ensured customer satisfaction

#### Sales Executive

📍 UAE AUTO – Dubai, UAE

📅 July 2023 – January 2024 (7 months)

Managed customer accounts and developed new client relationships

Conducted vehicle presentations and closed sales

Participated in promotional events and showroom activities

#### Sales Executive

📍 Chery Algeria – Algeria

📅 September 2019 – July 2022 (11 months)

Sold new vehicles and provided after-sales support

Built strong customer loyalty and managed follow-ups

#### Sales Representative

📍 KIA Motors – Algeria

📅 January 2008 – July 2015

Managed regional sales and client portfolios

Led sales team training and exceeded annual sales goals

Coordinated

with dealerships and service departments

### FORMATIONS CERTIFICATES

On-Page SEO Essentials with Semrush Academy

Keyword Research Course with Greg Gifford  
Semrush Academy

Building a Customer Persona  
Semrush Academy

Master the Art of Attracting Your Ideal Customers  
Semrush Academy