

# NAFIU A AHMAD

*NCE Art and social science*

Kano State, 700101 Nigeria 07030875267

nafiugayaahmad@gmail.com

---

## PROFESSIONAL SUMMARY

A seasoned Manager with a proven track record at A A Rano Oil and Gas Nigeria Limited, I excel in business planning and relationship building. Enhanced team performance by 40% through strategies mentoring and skills development. Expert in budget control and staff management, I drive profitability while fostering strong partnerships and ensuring workplace safety.

## Skills

- Disciplinary technique Recruiting and interviewing
- Staff management. Budget control
- Business planning. Emergency response.
- Partnership development. Relationship building
- Sound knowledge in excel and Microsoft word.

## WORK HISTORY

**Field and Operation Officer ; Coca cola international bottling Company**  
- Chalawa Kano state. 02/2020 to /05/2020

**Cashier trainee at A A Rano Gas station. - Dakata Along**  
Independence Road, Kano State. 06/2020 to 06/2020

- Developed and maintained relationships with customers and suppliers through account development.
- Maintained professional, organized, and safe environment for employees and patrons.
- Cross-trained existing employees to maximize team agility and performance.
- Accomplished multiple tasks within established timeframes.
- Improved marketing to attract new customers and promote business.
- Controlled costs to keep business operating within budget and increase profits.
- Improved safety procedures to create safe working conditions for workers.

- Safety first and participation in exercises focused on developing key skills.
- Reduced waste and pursued revenue development strategies to keep the department aligned with sales and profit targets.

**Cashier 1 . 08/2020 to 10/2021**

**A A Rano LPG Gas Station - Calabar, Cross River State**

- Daily sales via system. ◦ Analyzed problems and worked with a team to develop solutions. ◦ Explored new technologies and approaches to streamline processes.
- Participated in workshops and presentations related to projects to gain knowledge.
- Prepared reports to assist senior staff. Provides daily reconciliation records.
- Optimized customer experience by delivering superior services and effectively troubleshooting issues.
- Evaluated customer needs and feedback to drive product and service improvements.
- Conducted regular reviews of operations and identified areas for improvement.

**Manager, 11/2021 to 02/2025**

**A A Rano LPG Plant - Calabar, Cross River State.**

**Manager, 03/2025 to Date**

**A A Rano LPG Skid - Uyo, Akwa Ibom State.**

- Trained new hires to perform cross-training exercises with experienced workers.
- Record keeping; excel and monthly reconciliation, for proper effectiveness.
- Enhanced staff-customers relationship.
- Market survey; competitors prices and customers feedback.
- Communicating all issues, to upper management. ◦ Monitored and evaluated training performance to determine quality and cohesiveness.
- Developed and implemented a comprehensive training program to increase staff's productivity and morale.

**Education**

**NCE: Art and Social sciences. 07/2019**



**Jigawa State College Of Education & Legal Studies, Ringim.**

Secondary Certificate : 06/2011

**Government Secondary School Gwarzo - Kano State**

Primary Certificate : 03/2005

**Magwan Model Primary school - Nasarawa Kano State**

**Referee:**

**RABI MUHAMMAD RABIU**

Marie Stopes International Organization of Nigeria Ms lady's supervisor

[rabiumuhdrabiu@gmail.com](mailto:rabiumuhdrabiu@gmail.com)

08100421788

**YUSUF ABDULLAH**

Director Planning and community mobilisation (RUWASSA KANO)

[yabdullahi70@gmail.com](mailto:yabdullahi70@gmail.com)

08036503950

**HAFIZ NURA**

Ex-General manager A A RANO GAS NIG LTD

0869129774