

# MUJEEB RAHMAN

Dynamic and results-driven Sales Executive with more than 2 years of experience in driving sales growth and building lasting client relationships. Proven track record in achieving sales targets, developing strategic business plans, and negotiating high-value deals. Adept at analysing market trends and identifying new opportunities to drive revenue.

## CONTACT

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## EDUCATION

### BACHELOR OF ENG: AERONAUTICAL ENGINEERING

PARK COLLEGE OF ENG AND TECH  
COIMBATORE, INDIA  
AGUST 2009 – JULY 2013

### HIGHER SECONDARY EDUCATION

SCIENCE STREAM  
M.E.S INDIAN SCHOOL DOHA-QATAR  
APRIL 2007 – MARCH 2009

## CERTIFICATIONS

- Certificate In Office Automation By SYSCOM Information Tech -Qatar
- Master Diploma In Aircraft Design By Cad Solution-Coimbatore
- Basic design in PRO/Engineer wildfire 4.0 at PENTA CAD
- AUTOCAD 2010-2d/Productivity Tool/3d Modelling At PENTA CAD
- Work At Training At Inspire Centre- Qatar

## EMPLOYEMENT OUTLINE

### SALES EXECUTIVE

Sahar auto parts Trading[Automobile parts sales],  
Al firza Trading[Building Material]-Qatar  
Wester marketting[FMCG Sector]-(2 month on Vacation)-  
India

#### FEB 2023 – JUNE 2025

- Researching and targeting new business opportunities by identifying potential clients or markets.
- Developing and maintaining strong relationships with existing and potential clients to understand their needs and build trust.
- Demonstrating and presenting products or services to clients, highlighting their benefits and value propositions.
- Engaging in negotiations with clients to close sales, including discussing pricing, terms, and conditions.
- Creating regular sales reports to track progress and provide insights to senior management.

### AUTOMOBILE TECHNICIAN

AMAN AUTO GARAGE, INDIA

[www.AMANAUTO.com](http://www.AMANAUTO.com)

#### JUN 2017 – NOV 2022

- Conducting thorough inspections of vehicles to identify issues, defects, or areas of concern. This involves visually inspecting various components, systems, and parts of the vehicle, as well as using diagnostic tools and equipment to assess performance.
- Using diagnostic equipment, and technical knowledge to diagnose mechanical, electrical, or electronic problems in vehicles. Identifying the root cause of issues and developing effective repair strategies.

## ACHIEVEMENTS

- COMPLETED 7 MODULES OF EASA
- Participated FOOTBALL in Inter District Level

## KEY SKILLS

- Communication
- Emotional Intelligence
- Problem Solving.
- Time Management
- Interpersonal Skills

## HOBBIES

- READING
- HIKING
- FOOTBALL

## LANGUAGES KNOWN

- ENGLISH
- MALAYALAM
- HINDI
- ARABIC
- TAMIL

- Performing repairs and maintenance tasks on vehicles to address identified issues and ensure proper functioning. This includes tasks such as replacing worn or damaged parts, repairing faulty components, and conducting preventative maintenance services like oil changes, tire rotations, and brake inspections.
- Overhauling, repairing, or rebuilding engines, transmissions, and other major vehicle systems. This may involve tasks such as replacing gaskets, seals, pistons, bearings, or transmission components to restore functionality.
- Inspect, repair, and replace brake components to ensure safe operation. This includes tasks such as replacing brake pads, rotors, calipers, brake lines, or brake fluid to address issues such as brake noise, vibration, or brake performance.

## AIRCRAFT TECHNICIAN

AIR INDIA CHARTERS LMT, INDIA

[www.AIRINDIA.com](http://www.AIRINDIA.com)

OCT 2015 – DEC 2016

- Perform routine inspections, servicing, and maintenance tasks on aircraft to ensure they meet safety standards and remain in airworthy condition. This includes tasks such as checking fluid levels, lubricating components, and inspecting aircraft systems for signs of wear or damage.
- Use diagnostic equipment and technical manuals to identify and troubleshoot mechanical, electrical, or avionic problems in aircraft. Diagnose issues such as engine malfunctions, electrical system failures, or hydraulic system leaks.
- Repair or replace faulty aircraft components, systems, or parts as needed. This may involve tasks such as repairing damaged airframes, replacing worn-out engine components, or installing new avionics equipment.

MUJEEB RAHMAN.P