

MUHAMMAD DAUD

Salesman

Father's name: Abdul Waheed

DOB: 10-10-1996

Martial Status: Single

Gender: Male

Passport No: X5810124



7071426479

✉ Mohdaud78699@gmail.com

📍 Tiliya Kot Raebareli Uttar Pradesh, India. 229001

ABOUT ME

Proactive sales representative and key issue solver seeking a position to achieve challenging financial targets while adding new clients and expanding sales services regularly. Detail-oriented and collaborative salesman with a strong understanding of product knowledge and successful selling techniques. Effective in managing time and finding solutions to industry dilemmas. Exceptional multitasking skills with the ability to manage a fast-paced work environment with ease.

EDUCATION

B.A in Islamic Studies (Shahadat-UI-Alimiya) | 2022

Nadwa College Dar Ul Uloom Nadwat Ul Ulama, Lucknow, U.P, India

- The degree includes basic, intermediate and advanced level courses of Tafseer ul Quran, Hadith (Sahah-e-sittaa), Usul-ul-Hadith, Fiqh-ul-Hanafi, Usul-ul-Fiqh, Arabic Grammar and Seerat-ul-Nabi (S.A.W)

Shahadat-UI-Marhalat is Saniwiyah | 2018

Madrassa Zia Ul Uloom Takya Kalan, Maidanpur, Raebareli, U.P, India

Tahfeez Ul Quran | 2011

Mahd Un Noor Wali Nagar Raebareli, U.P, India

WORK EXPERIENCE

Salesman & Cashier

V.K Electricals, Ratapur Amawa Road Raebareli, U.P, India

Tenure: March-2021 – Till Today

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments

CERTIFICATES & COURSES

- **DCA (Diploma in Computer Application)**
Tenure: 6 Months
- **Python Programing in Hindi**
Certificate of Completion Course From Great Learning Academy.
- **Introduction To Digital Marketing in Hindi**
Certificate of Completion Course From Great Learning Academy.
- **Accounting Concepts**
Certificate of Completion Course From Great Learning Academy.
- **Sales Funnel**
Certificate of Completion Course From Great Learning Academy.
- **Business Finance Foundations**
Certificate of Completion Course From Great Learning Academy.
- **Data Science Foundations**
Certificate of Completion Course From Great Learning Academy.
- **Web Development in Hindi**
Certificate of Completion Course From Great Learning Academy.
- **Excel for Beginners**
Certificate of Completion Course From Great Learning Academy.
- **Smart English Basics for Professionals**
Certificate of Completion Course From Great Learning Academy.
- **Spoken English**
Certificate of Completion Course From Great Learning Academy.
- **Fundamentals of Taxation**
Certificate of Completion Course From Great Learning Academy.
- **Business Intelligence in Hindi**
Certificate of Completion Course From Great Learning Academy.
- **Tally Prime | Tenure: 4 Months**
Shine computer

PERSONAL QUALITIES

- Warmth and good sense of humour.
- Excellent Sales Representative and Communication Skills.
- Flexibility & Enthusiasm.
- Empathy with all stakeholders.

COMPETENCY PORTFOLIO

- Active Listening
- Time Management
- Empathy
- Communication
- Prospecting
- Negotiation
- Relationship Building
- Confidence
- Flexibility
- Conflict Management
- Risk Management
- Adaptability
- Problem Solving Skills
- Critical Thinking Skills
- Product Knowledge

COMPUTER SKILLS

- Microsoft Office (Word, Excel and Powerpoint)
- Programming Skills
- Fast Typing Skills (Arabic and English)
- Uses of Software Tally ERP9 & Prime

HOBBIES AND INTERESTS

- Updated With Technology
- Reading Books
- Plantation
- Traveling

LANGUAGES

- Arabic (Advanced)
- English (Upper Intermediate)
- Urdu (Fluent)
- Hindi (Fluent)

REFERENCES

- Will be Furnished on Demand.

Experience certificate For Salesman

V.K ELECTRICALS

GSTIN: 09AQZPY6429NIZB

Date. 05/09/2023

To Whomsoever It May Concern

This is to certify that Mr. **Mohammad Daud S/O Abdul waheed** has worked with our organization as a **Salesman** in our V.K ELECTRICAL Department from **01.03.2021** to **31.08.2023**.

During his tenure, we found him sincere and hard working.
He can be named among those who deserve excellent growth in the Salesman career.

We wish him all the very best in his future endeavours.

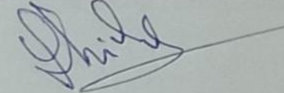
Sponsor: Mohammad Yahiya

Mobile No: ☎+9108419825198

Email yahiyakhan281@gmail.com

M/s V.K. ELECTRICALS
Proprietor

For the "V.K ELECTRICALS"



Authorized Signatory.

Address: Ratapur Amawa road Raebareli Uttar Pradesh India 229001.