

MUHAMMED FAHAD

SALES EXECUTIVE



CONTACT

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- Al-Sadd, Doha-Qatar

PERSONAL INFO

- Nationality : India
- D.O.B : 29.08.1996
- Civil Status : Married
- Gender : Male
- Visa Status : Transferable with NOC
- Qatar Driving Licence

SKILLS & QUALITIES

- Excellent communication skills and interpersonal skills.
- Time management Organizational skills (Pay attention to details) Efficient and speedy.
- Friendly, outgoing person adapts easily to various situations.
- Open to learn new skills and willing to work long hours, as required.
- Sets high standards for self and staff. Takes pride in providing a high level of service.
- Able to work under own initiative Wide knowledge on modern market.
- Good in research, analysis and planning.
- Attentive and can work under pressure.
- Excellent on meeting deadline or sales team goal.

EDUCATIONAL ATTAINMENT

COLLEGE

BACHELOR OF COMMERCE: B.COM
CALICUT UNIVERSITY - INDIA
2016 - 2019

HIGH SCHOOL DIPLOMA

THIRUVANGAUR HIGHER SECONDARY
2014 - 2016

OTHER COURSES

MS OFFICE

TALLY ACE
SAP
HOOTSUITE
GOOGLE ADS,
FACEBOOK ADS MANAGER
LINKEDIN ADS
Zoho CRM
CANVA, ILLUSTRATOR
PIPE DRIVE, SINCH
MARKETING ANALYTICS TOOLS

LANGUAGE

English 100%
Malayalam 100%
Hindi 100%
Arabic 40%

CAREER OBJECTIVE

- Motivated and experienced professional seeking a Team Leader/Supervisor position where I can utilize my leadership, team management, and problem-solving skills to enhance operational efficiency, support staff development, and contribute to the overall success of the organization.

JOB EXPERIENCE

TEAM LEADER

Hamad airport customer service executive
Doha-Qatar
2022 - 2025

DUTIES AND RESPONSIBILITIES

- Supervised daily terminal operations, including check-in, boarding, and baggage handling, ensuring smooth and efficient passenger flow.
- Led and motivated a team of staff, assigning duties, monitoring performance, and providing on-the-spot support and guidance.
- Handled escalated passenger concerns with professionalism, ensuring high levels of customer satisfaction and timely resolution.
- Coordinated with ground handling, airline, and security teams to maintain safety, punctuality, and operational compliance.

MARKETING EXECUTIVE

Media one event management company
DOHA - QATAR 2020 - 2022

DUTIES AND RESPONSIBILITIES

- Creation and Revision of Event Orders using Your Function/Priava;
- All Associated Event Costing's
- Manage social media and digital ad campaigns.
- Creation and Revision of Weekly Event Summaries in preparation for Weekly Event Order Meetings;
- brand visibility.
- Develop strategies to retain and engage clients.

SALES ASSISTANT

GALAXY BUILDERS
CALICUT - INDIA
2019 - 2020

DUTIES AND RESPONSIBILITIES

- Utilize proven methods and support tools to achieve growth and hit sales targets by successfully converting leads into clients.
- Build and promote strong, long-lasting customer relationships, understanding their needs, in order to establish value and product fit.
- Assist team members in meetings, and follow-up to help close ongoing deals
- Identify and qualify new revenue generating sales opportunities
- Coordinate with marketing and business development teams
- Prepare and present client proposals/quotation to secure new business