



SAIDI ABABA

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POSITION FOR MERCHANDISER

PROFILE

To Pursue career in any service-oriented business to apply my knowledge and learning in which I can help the group in any way that I can to the best of my ability.

PERSONAL

- Date of Birth : 14/04/1994
- Nationality : Uganda
- Gender : Male
- Marital Status : Married
- ID No : 29480000069
- Passport No : B1264318

LANGUAGE

- English
- Arabic (Basic)

SKILLS

- Communication skills. ...
- Computer skills. ...
- Customer service skills. ...
- Interpersonal skills. ...
- Leadership skills. ...
- Management skills. ...
- Problem-solving skills.

CAREER SUMMARY

❖ Worked 2 Years as Merchandiser in Qatar

Duties and Responsibilities

- Plan and develop merchandising strategies that balance customers' expectations and company's objectives
- Analyze sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock
- Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales
- Maximize customer interest and sales levels by displaying products appropriately
- Produce layout plans for stores and maintain store shelves and inventory
- Forecast profits/sales and plan budgets
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc
- Build constructive customer relationships and team with channel partners to build pipeline and close deals
- Remain up to date with industry's best practices

Skills

- Proven working experience in merchandising
- Highly creative with experience in identifying target audiences and devising campaigns that engage, inform and motivate
- Up-to-date with the latest merchandising trends and best practices
- Excellent verbal and written communications skills
- Strong listening, presentation and decision-making skills

QUALIFICATIONS

- ✓ Uganda Certificate of Education
- ✓ Uganda Advanced Certificate of Education
- ✓ Managing Safety (IOSH)
- ✓ Fire Fighting Skills
- ✓ Driving License (Light Manual)

DECLARATION

I hereby assure you that all the above-mentioned information is true and correct to the best of knowledge and belief.