



# MOHAMMED ARMAN HOSSAIN

SALES EXECUTIVE

## CONTACTS



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Doha, Qatar

## ABOUT ME



As a seasoned Sales Executive, I bring over two years of dynamic experience to the table. My career is marked by a proven track record of driving growth and exceeding sales targets. I possess a deep understanding of sales strategies and customer engagement, which enables me to effectively close deals and foster long-term client relationships. My expertise is underpinned by strong communication skills and a relentless commitment to achieving excellence in the fast-paced sales environment.

## SKILLS



Interpersonal Communication Skill

Attention to Detail

Adaptably

Team Work

Negotiation skill

Target oriented

Ms Office Suite Expert

## PERSONAL DETAILS



**Nationality**  
Bangladeshi

**Visa status**  
Work visa, Able to join immediately.

## WORK EXPERIENCE



JAN 2017

JUN 2019

### SALES EXECUTIVE

*Knight Rider Automobile Service. | Chittagong, Bangladesh.*

- Consistently met or exceeded sales targets by effectively managing client portfolios.
- Developed and maintained strong relationships with new and existing clients to ensure repeat business.
- Identified customer needs and provided tailored solutions to drive sales and customer satisfaction.
- Conducted market research to stay informed about industry trends and competitive products.
- Collaborated with the marketing team to create and implement successful sales strategies and campaigns.
- Negotiated contracts and closed deals with clients, ensuring profitability and compliance with company policies.
- Participated in trade shows, conferences, and networking events to generate leads and promote brand awareness.
- Provided exceptional after-sales support to address client concerns and foster long-term loyalty.

OCT 2019

MAY 2025

### ASSISTANT ADMIN ACCOMODATION

*Group Security System Certis International | Doha*

- Managed accommodation requests and bookings for staff and visitors, ensuring comfort and satisfaction.
- Maintained accurate records of housing allocations, inventory, and maintenance schedules for efficiency.
- Implemented and updated accommodation policies to comply with organizational and legal standards.
- Conducted regular inspections of facilities to ensure adherence to health and safety regulations.
- Resolved accommodation-related issues promptly, providing excellent customer service to occupants.
- Facilitated communication between residents and maintenance teams for quick resolution of repair needs.

## EDUCATION



2017

### BACHELOR

Bangladesh Open University | Dhaka

## LANGUAGES



English IELTS 6

Bengali

Hindi