

# MOHAMMAD ISHAN

## SALES EXECUTIVE



📍 Doha, Qatar

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### PROFILE INFO

Dynamic and results-driven **Sales Executive** with 2 years of experience in FMCG distribution at **Karmar Traders** (authorized Coca-Cola distributor). Skilled in sales, customer relationship management, order handling, and territory development. Proven ability to meet and exceed sales targets through strong interpersonal skills and market knowledge.

### EDUCATION

**BACHELOR DEGREE IN COMMERCE**  
Manglore Academy of Professional Studies

2021 – 2024

**Bachelor of Commerce (B.Com)** An graduate degree in commerce focusing on accounting, finance, and business principles

#### PRE-UNIVERSITY

**Carmel Composite P.U College**

2019 – 2021

Pre-University Course (PUC) A two-year program completed after secondary school, focusing on foundational subjects in commerce, science, or arts.

### ADDITIONAL INFORMATION

### LANGUAGES

- English
- Hindi
- Malayalam

**Availability :** Immediate.

**DISCLAIMER :** Transferable visa

**QID:**30235615919

### WORK EXPERIENCE

#### Sales Executive

**Karmar Traders (Coca-Cola Distributor)**

Location: Mangalore, India

Duration: October 2023-May 2025

Key Responsibilities:

Promoted Coca-Cola products and increased sales in assigned territories.

Built and maintained strong relationships with retailers and distributors.

Developed and executed daily sales plans to achieve sales goals.

Managed billing, cash collections, and product delivery coordination.

Provided market insights and competitor analysis to the sales manager.

### SKILLS

- FMCG Sales & Distribution
- Customer Relationship Management
- Route Planning & Order Taking
- Negotiation & Closing Deals
- Team Collaboration
- Microsoft Office (Word, Excel)
- Basic Inventory Management