



Mohammed Sahal MK

+974 66627476 shahalmkm@gmail.com Valid Qatar ID, Available NOC
Doha, Qatar Calicut, Kerala

ABOUT ME

Results-driven Sales Executive with expertise in sales, marketing, and customer relationships. Proven success in lead generation, revenue growth, and client retention across industries. Strong communicator and problem-solver, skilled in sales strategy and team collaboration. Dedicated to exceeding targets and delivering exceptional service.

PROFESSIONAL EXPERIENCE

Sales Executive Ooredoo, AL Anees, Qatar Nov 2019 – Apr 2025

Sales & Business Growth

- Exceeded sales targets through strategic upselling and customer engagement.
- Increased customer acquisition, driving revenue growth.
- Recognized as a top performer in broadband and mobile sales.
- Expanded Ooredoo's customer base by identifying new market segments.
- Developed marketing strategies to boost sales and engagement.

Customer Engagement & Collaboration

- Strengthened client relationships, improving retention and reducing churn.
- Specialized in fiber broadband, 5G, and corporate mobile plans.
- Leveraged CRM tools to optimize sales tracking and conversions.
- Worked with marketing and technical teams on tailored client solutions.

Sales Executive Revelon PVT Ltd Kochi, India Feb-2019 – Nov 2019

- Managed customer interactions, driving product sales to meet targets.
- Identified new sales opportunities and generated leads across multiple channels.
- Built and maintained strong client relationships, fostering loyalty and repeat business.
- Assisted in developing sales strategies and promotional materials to enhance performance.
- Provided after-sales support, ensuring customer satisfaction and prompt issue resolution.

EDUCATION

Bachelor of Commerce (B.Com) in Finance

Annamalai university | 2019

Higher Secondary - Commerce

Kerala State Board of Higher Secondary Examination | 2016

PROFESSIONAL SKILLS

- Sales Strategy Implementation
- Lead Generation & Sales Growth
- Customer Relationship Management (CRM)
- Strong Communication
- Problem-Solving
- Cross-functional Team Collaboration
- Customer Service Excellence
- Adaptability & Flexibility
- Time Management & Prioritization
- Negotiation & Persuasion
- Conflict Resolution & Empat

LANGUAGE PROFICIENCY

- English - Fluent
- Arabic - Proficient
- Hindi - Proficient
- Malayalam - Native
- Tamil - Proficient