## **CURRICULAM VITAE**

Name: ANBARUL KAWARI

Mob: +974 60036111

Email: jabarulkawari318@gmail.com

Doha – Qatar

ŝ

Ē

Ē

Ē

Ē

8

ŝ

Ē

ġ.

Ē

Ē

Ē

Ē

Ē

Ē.

Ē

Ē

Merchandiser + Salesman (FMCG- Food & Non Food )



Ē

Ē

Ē

## PERSONAL DETAILS:

Name : ANBARUL KAWARI

QID No : 29652432472 Date of Birth : 13/04/1996 Nationality : Nepal Gender : Male

Passport No : PA1678069 Expiry : 17/05/2033 Visa Status : Transferable

License Type : Normal -Valid Light License

Visa Status : Transferable

# **EDUCATIONAL QUALIFICATION**

> Secondary School Certificate (SSC)

Completed in Nepal

### **WORKING EXPERIENCE**

#### Merchandiser -

Three Years of working experience as Merchandiser in Nine Star in Souq Waqif Al Wakra.

#### Salesman

• Four Years of working experience as Salesman in Nine Star in Souq Waqif Al Wakra.

#### Given Markets.

- Al Meera Hyper Market
- Lulu Hypermarket
- Monoprix
- Saudi Hyper Market
- Safari Hypermarket
- Family Food Center

# **DUTIES & RESPONSIBILITIES**

- ➤ Develop and maintain strong relationships with key personnel at hypermarkets.
- ➤ Collaborate with buyers and store managers to understand their needs and preferences.
- Ensure optimal product placement and visibility on shelves to attract customer attention. Provide customers with information about items.

- ➤ Monitor inventory levels and coordinate with the logistics team to maintain optimal stock levels.
- Execute stock rotation strategies to minimize product expiration and waste.
- > Implement sales strategies to achieve or exceed sales targets.
- ➤ Analyse sales data and market trends to identify opportunities for growth.

Ē

i

Ē

i

Ē

Ē

> Stay informed about competitor activities and market trends.

## Skills

Ē

Ē

Ē

Ē

Ē

Ē

Ē

Ē

Ē

Ē

į

Ē

Ē

į

Ē

Ē

Ē

Ē

Ē

Ē

- Good communication skills.
- Very energetic and result oriented person.
- Sincerity in work and good behaviour.
- Proven ability to efficiently and precisely solve any problem at hand.
- Smart and calculated work output
- Confident
- Time efficient
- Able to cope with pressure
- Commercial awareness

# **Language Skills**

- Arabic
- English
- Hindi
- Nepal

# Declaration

I hereby declare that the information provided above is true and correct to the best of my knowledge and belief. I take full responsibility for the accuracy of the details mentioned in this resume.

#### ANBARUL KAWARI