CURRICULAM VITAE

Name: ANBARUL KAWARI

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Doha – Qatar

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Merchandiser + Salesman (FMCG- Food & Non Food)



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PERSONAL DETAILS:

Name : ANBARUL KAWARI

QID No : 29652432472 Date of Birth : 13/04/1996 Nationality : Nepal Gender : Male

Passport No : PA1678069 Expiry : 17/05/2033 Visa Status : Transferable

License Type : Normal -Valid Light License

Visa Status : Transferable

EDUCATIONAL QUALIFICATION

> Secondary School Certificate (SSC)

Completed in Nepal

WORKING EXPERIENCE

Merchandiser -

Three Years of working experience as Merchandiser in Nine Star in Souq Waqif Al Wakra.

Salesman

• Four Years of working experience as Salesman in Nine Star in Souq Waqif Al Wakra.

Given Markets.

- Al Meera Hyper Market
- Lulu Hypermarket
- Monoprix
- Saudi Hyper Market
- Safari Hypermarket
- Family Food Center

DUTIES & RESPONSIBILITIES

- ➤ Develop and maintain strong relationships with key personnel at hypermarkets.
- ➤ Collaborate with buyers and store managers to understand their needs and preferences.
- Ensure optimal product placement and visibility on shelves to attract customer attention. Provide customers with information about items.

- ➤ Monitor inventory levels and coordinate with the logistics team to maintain optimal stock levels.
- Execute stock rotation strategies to minimize product expiration and waste.
- > Implement sales strategies to achieve or exceed sales targets.
- ➤ Analyse sales data and market trends to identify opportunities for growth.

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> Stay informed about competitor activities and market trends.

Skills

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- Good communication skills.
- Very energetic and result oriented person.
- Sincerity in work and good behaviour.
- Proven ability to efficiently and precisely solve any problem at hand.
- Smart and calculated work output
- Confident
- Time efficient
- Able to cope with pressure
- Commercial awareness

Language Skills

- Arabic
- English
- Hindi
- Nepal

Declaration

I hereby declare that the information provided above is true and correct to the best of my knowledge and belief. I take full responsibility for the accuracy of the details mentioned in this resume.

ANBARUL KAWARI