

AARON PAUL NICOLE CANLAS

BONIFACIO



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OBJECTIVES

Adaptable, hardworking, and customer-focused professional with extensive experience in sales, client relations, and operations. Passionate about providing excellent service, exceeding expectations, and contributing to organizational success. Seeking a challenging role where I can leverage my skills to drive business growth and customer satisfaction.

CORE SKILLS

- Client Relationship Management
 - Sales & Account Management
 - Strategic Planning & Business Development
 - Customer Service Excellence
 - Technical Support (PC/Network Hardware)
 - Marketing & Social Media
 - Inventory & Operations Coordination
 - Proficiency in Microsoft Office & POS Systems
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EDUCATION

College | Bachelor of Science in Information Technology

Our Lady of Fatima University
Marulas, Valenzuela City, Philippines

2012 - 2016

High School

Prenza National High School
Marilao, Bulacan,
Philippines

2008 - 2012

Elementary

Patubig Elementary School
Marilao, Bulacan,
Philippines

2002 - 2008


PERSONAL INFORMATION

- Birth Date: December 21, 1995
- Birth Place: San Fernando, Pampanga, Philippines
- Age: 29 Years Old
- Height: 5'7
- Weight: 74 Kgs.
- Language: English & Tagalog
- Nationality: Filipino

WORK EXPERIENCE

Key Account Specialist


Hyundai Philippines – Makati City, Philippines

 Jan 2025 – Jul 2025

- Managed and expanded key trade accounts, driving client satisfaction and retention
- Collaborated cross-functionally to implement marketing programs and product launches
- Conducted data analysis and reporting to improve account performance and sales strategies

Operations / Kitchen Crew


Saizeriya – Changi, Singapore

 Jul 2023 – Jan 2025

- Delivered consistent service quality in a fast-paced F&B environment
- Managed POS transactions, inventory checks, and food prep operations
- Maintained hygiene and quality standards across stations

Executive Officer


Go Asia Trading Pte Ltd – Joo Koon, Singapore

 Aug 2022 – Jul 2023

- Oversaw administrative functions including reports, document control, and logistics
- Handled client orders, inventory audits, and vendor invoice validation
- Supported company events, procurement, and interdepartmental coordination

Sales Executive


Suzuki Auto – Caloocan, Philippines

 Nov 2018 – Jun 2022

- Achieved monthly targets through active client engagement and follow-up
- Strengthened social media presence and brand visibility
- Identified new business opportunities and cross-selling opportunities

Customer Service Representative


Sison Express Pay Inc. – Bulacan, Philippines

 Feb 2017 – Oct 2018

- Addressed customer concerns with empathy and efficiency
- Improved operational processes based on trend analysis
- Supported financial documentation and strategic planning

Customer Relations Associate

Smart Communications Inc. – Bulacan, Philippines

 Aug 2016 – Feb 2017

- Handled customer inquiries across platforms, ensuring satisfaction and resolution
- Updated CRM systems and monitored service quality
- Advised clients on new services and billing