

Qualifications: Expertise in Hospitality Management with over 8 years in the Food & Beverage Industry.

Career Objectives: To acquire a position in Sales where my knowledge, skills, and experience can be utilized and advanced to contribute to the firm's business revenue.

Personal Details

Name Nawfel Cherni
 Date of Birth 15 June 1995
 Nationality Tunisian
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Education

High School, Science Experimental & Diploma High School

Degree

Bachelors in Physics

Work Roles

- Introducing the company to various customers to be added to their preferred vendor list.
- Presenting company products, specifications, price, and other details.
- Doing market visits to get new customers and regular visits to existing customers to maintain strong business relationships.
- Keeping active communication channels with non-active customers.
- Participating in bids.
- Answered all customer inquiries and submitted quotations based on provided product availability, delivery periods, terms of payment, and any other conditions.
- Regular communication with customers to ensure receiving the invoices and items without any negative feedback.
- Following up from customers the company expected collections.

Work Experience

Date	<u>2024 - Present</u>
Company	Tredos Trading – Qatar
Position	Sales Executive
Date	<u>2022 – 2024</u>
Company	Bhustan Al Khaleej - Qatar
Position	Sales Supervisor
Date	<u>2020 – 2022</u>
Company	Transind Holding – Qatar
Position	Sales Executive

Date	<u>2017 – 2019</u>
Company	<u>Kaafa Chocolatier – Qatar</u>
Position	<u>Sales Executive</u>
Computer	Proficient in typing Arabic & English in MS Applications Good at surfing and searching on the Internet Knowledge of Photoshop Program Operation of office equipment (photocopying, scanning, etc.)
Skills	Driving Skills (with Qatar Driving License) Work planning Quality & Cost Control Versatile and fast learner Eager to learn and can work under pressure
Language	Arabic (Mother Tongue) French English Italian
Visa	Working/Residential Visa (Iqama) - Transferable