




# KELVIN KINYANJUI WANJIKU



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## Objective

To secure a challenging Driver role with an established company as yours, where I can contribute to the growth and success of the organization.

## Education

- Kamiti High School** 2014  
High School Diploma  
B

## Experience

- Promoart Trading.** 2025 - To date  
Van salesman
  - Driving and Delivering: Transporting products to customers via a designated route using a company van.
  - Product Presentation: Showcasing in supermarkets and retail stores and explaining the benefits of products to customers.
  - Lead Qualification: Identifying potential customers and assessing their needs.
  - Sales Transactions: Closing sales, processing payments, and issuing receipts and or credit invoices.
  - Customer Relationship Management: Building and maintaining positive relationships with existing customers to encourage repeat business.
  - Order Taking and Fulfillment: Taking customer orders, ensuring timely delivery, and managing inventory on the van.
- Mowasalat(Karwa)** 2021 - 2023  
Private Shuttle Driver
  - Safely transporting passengers to and from designated locations across Qatar , giving me a diversified and deep knowledge of Qatar roads , locations and safe road usage.
  - Maintaining a clean and safe vehicle at all times by doing regular checkups and basic mentainance.
  - Providing passengers with excellent customer service by maintaining a professional demeanour while interacting.
- Naivas supermarkets ltd.** 2019 - 2021  
Driver/Sales
  - Stocking Shelves: Ensuring products are placed in the correct location and quantity, rotating stock to keep items fresh.
  - Creating Displays: Designing and setting up displays to highlight specific products, promotions, or seasonal items.
  - Checking for Damages: Removing any damaged or expired products from shelves and displays.
  - Monitoring Inventory: Tracking sales and adjusting stock levels based on demand.
  - Implementing Promotions: Setting up promotional displays, applying price reductions, and ensuring promotional materials are visible.
  - Analyzing Sales Data: Monitoring sales figures to identify trends and make recommendations for future merchandising strategies.
- Farmers Choice** 2016 - 2018  
Truck sales man.
  - Distribution and sales of company merchandise, making sure to keep track record of sales and inventory with all clients.
  - Promoting company products to new clients to fetch in more sales hence earn commission and bonuses.

## Skills

Excellent Communication. Team building Sales Attention to detail Adaptability

## Reference

- John Mwangi - Promoart**  
Supervisor  
30169006