



Midhilesh Baburajan

Mechanical Engineer

ABOUT ME –

A well-experienced Mechanical Engineer with over 15 years of project experience in façade, structural steel, petrochemical plants, and tensile structure construction projects in the GCC and India, including 2 years of business development experience promoting the sales of CNC machines in the Middle-East. Proven track record of successfully delivering complex projects on time and within the budget, complying with the quality standards and codes of construction, with expertise in construction planning, project management, and coordination with various technical departments. Excellent communication and interpersonal skills, with the ability to work effectively with clients, architects, contractors, and other stakeholders.

PROFESSIONAL EXPERIENCE –

2023 - 2025 Saint-Gobain Ecophon AB, Hyllinge, Sweden

Associated as a Logistics Coordinator (Part-Time) and contributed to the logistics operations while pursuing the Master's degree. In addition to the part time role, also completed master's thesis in collaboration with the firm. The research topic was the importance of sustainable sourcing in SME's which aligned with the company's procurement, logistics and supply chain operations .

- Supported various activities within the logistics department, including coordinating shipment schedules and documentation, assisting in inventory planning and demand forecasting.
- Supported warehouse operations and process improvements, and collaborated with cross-functional teams to streamline the supply chain.

2018 - 2023 Altech Aluminium & Steel, Doha, Qatar

Worked as the Construction Project Manager - Façade division, responsible for the site installation of façade, structural steel, glazing, ACP etc., for various turnkey projects within the region.

- Effectively headed the completion and successful delivery of 4 high-rise residential towers, 3 large commercial projects, and 8 school projects under the Ministry of Education.
- Supervised and mentored the crew members, resulting in greater productivity and efficiency. Coordinated with the main contractors/consultants for technical clarifications and other submittals. Ensured the actual site surveys to prepare the fabrication drawings, assisted in the preparation of the shop drawings in coordination with the design and drafting team, and released the façade units for production.
- Coordinated with the production and logistics department for site deliveries. Handled the site responsibility at multiple levels where adaptability is the key to ensuring job excellence.

2016 - 2018 ATAD International General Trading, Doha, Qatar

Worked as the Senior Business Development Engineer to promote the sales of the Trumpf CNC machines like Trulaser, Punching and Bending machines, Promotech steel fabrication Power tools, semi-automated welding machines, and Soyer stud welding machines, etc, within the region.

- Researched, planned, and developed a customer database for newly established

CONTACT :

PHONE : +97470012450

MAIL ID : midhilesh.mech@gmail.com

NATIONALITY : Indian

ADDRESS : R52A, Ezdan Village 3

Al Wukair, Doha, Qatar

EDUCATIONAL QUALIFICATIONS :

- Master's in Industrial Management & Innovation – University of Halmstad. Sweden. (2023-2025)
- MBA Construction Management – NIBM, India. (2014-2015)
- Bachelor's Degree in Mechanical Engineering – CUSAT, India. (2006-2010)

EXPERTISE :

- Team Management & Delegation
- Managing Multiple Projects
- Planning and Risk Management
- Negotiation and Problem Solving
- Coordination with various Departments
- Project Estimation and Bidding
- Leading cross-functional teams of engineers, architects, and workers
- Managing the sourcing and timely delivery of project materials with sustainable and cost-effective sourcing practices.

LINKS :

Linkedin:

<https://www.linkedin.com/in/midhilesh-baburajan-178a43117>

SKILLS :

- Effective communication
- Problem Solving & Conflict Resolution
- Leadership and Delegation
- Decision Making
- Planning and Strategic Thinking
- Collaboration and Teamwork
- Ability to deal with changes effectively
- Providing Training

HOBBIES :

- Sketching
- Painting
- Travelling
- DIY Home Projects

CERTIFICATIONS :

- ASNT Level 2 Certification
RT, UT, MP, DP
- Project Management Professional (PMI)

REFERENCES :

- Mr Noman Reza Mirza
Projects Director
Altech Aluminium & Steel WLL
Phone : +97466185297
Email : Mirza@altechgulf.com
- Mr Ranjith Devadas
Division Head – Machine Tools Dpt
ATAD International General Trading
Phone : +97466930161
Email : Ranjith.devadas@atad.com
- Ms Karina Wisniewska
Service Range Manager
Saint-Gobain Ecophon AB
SE-265 03, Hyllinge, Sweden
Email : Karina.wisniewska@ecophon.se

division. Spearheaded the sales, arranged demonstrations technical presentations, trial installations of the CNC machinery, and achieved a sales target of 6 million Euros.

- Coordinated with the service department to arrange for immediate troubleshooting to minimize the customer's production time loss. Attended and conducted several trade shows and seminars within the Middle East to promote the product line and learned about the latest industry developments.



2014 - 2016



Hardco Engineering, Sharjah, UAE

Worked as the Project Engineer for the Steel Structure and Tensile membrane (PTFE, PVC, HDPE) fabrication and installation for Airport, High-speed rail, and various other government and private projects in UAE, Saudi Arabia, and Kuwait.

- Managed the planning, design, and technical submission stages of the construction projects. Contributed the technical expertise to the project for preparing shop drawings and designs, and system specifications for preparing the shop drawings in coordination with the design team.
- Collaborated with the project manager and managed the construction engineering processes and ensuring that the projects were completed on time and within the budget.
- Presented the project progress updates to clients and senior managers every week. Documented the stage-wise fabrication and installation processes and maintained detailed construction logs and ensured the tracking and filing of all quality records during the construction supervision phase, as per the Quality Management System.



2012 - 2014



Yousuf Machines and Structurals, Dubai, UAE

Worked as the Project Engineer for the Steel Structure fabrication and installation for Dubai Terminal -III and Abu Dhabi International Airport expansion projects.

- Responsible for the day-to-day Supervision of the structural steel fabrication and installation works associated with the construction projects as directed by the Project Director and in accordance with Project requirements in the General and Particular Specifications.
- Supervised and mentored the crew members, resulting in their greater productivity and efficiency. Managed pre-construction planning activities, site surveys, reviewed the subcontractor's construction schedule(s), method statements, prequalification documents, and risk assessments.
- Coordinated with the Main Contractors / Consultants for technical clarifications and other submittals and ensured the approval of the same before releasing the units for production.



2010 - 2012


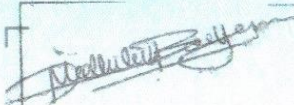


S.S. Engineering Contractors, Punjab, India

Worked as the Mechanical Engineer for the fabrication and installation of a Fractional Distillation Process Column, Tank Truck Gantry, fuel storage tanks, Pump houses, related pipeline works, support Trestle Bridges, etc., for Hindustan Petroleum Corporation Ltd expansion project.

- Managed, scheduled, coordinated, and monitored the assigned engineering works. Assigned responsibilities and mentored the project team and monitored the overall quality control of the work (budget, schedule, plans, personnel's performance, etc).
- Managed the fabrication and installation activities at the site and reported regularly on the project status with the higher officials. Reviewed engineering drawings and deliverables and initiated appropriate corrective actions if any. Assisted the PM in planning, implementation, and site management.

36 pages. This passport contains 36 pages.

भारत गणराज्य REPUBLIC OF INDIA			
	टाईप / Type	राष्ट्र कोड / Country Code	पासपोर्ट नं. / Passport No.
	P	IND	S9830590
	उपनाम / Surname	BABURAJAN	
	दिया गया नाम / Given Name(s)	MIDHILESH	
	राष्ट्रीयता / Nationality	लिंग / Sex	जन्मतिथि / Date of Birth
भारतीय / INDIAN	M	11/06/1987	
जन्म स्थान / Place of Birth	ALUVA KERALA		
	जारी करने का स्थान / Place of Issue	DOHA	
	जारी करने की तिथि / Date of Issue	समाप्ति की तिथि / Date of Expiry	
14/11/2018	13/11/2028		

P<INDBABURAJAN<<MIDHILESH<<<<<<<<<<<<<<<<
S9830590<QIND8706113M2811132<<<<<<<<<<<<<6

ਜ਼ਿਲ੍ਹਾ ਸੇਵਾ / MISCELLANEOUS SERVICE

ਓਬਰਵੇਸ਼ਨ / OBSERVATION

34

पिता / कानूनी अभिभावक का नाम / Name of Father / Legal Guardian
VASU BABURAJAN

माता का नाम / Name of Mother
SAJI MANGALAM

पति या पत्नी का नाम / Name of Spouse
ANAKHA MANIPARAMBIL SHAJI

पता / Address
DEEPA NIVAS

PO - THAIKATTUKARA , ALUVA

ERNAKULAM - DT, KERALA - 683 106

प्राप्त करने वाले का नं. और इसके जारी होने की तिथि एवं स्थान / Old Passport No. with Date and Place of Issue
H8932459 02/07/2010 COCHIN

फाइल नं. / File No.
QATDP5127818 OLD PPT CLD AND RETURNED

माता का नाम / Name of Mother
SAJI MANGALAM

पति या पत्नी का नाम / Name of Spouse
ANAKHA MANIPARAMBIL SHAJI

पत्ता / Address
DEEPA NIVAS

PO - THAIKKATTUKARA , ALUVA

ERNAKULAM - DT, KERALA - 683 106

पुराने पासपोर्ट का नं. और इसके जारी होने की तिथि एवं स्थान / Old Passport No. with Date and Place of Issue
H8932459 02/07/2010 COCHIN

फाइल नं. / File No.

QATDP5127818 OLD PPT CLD AND RETURNED

State Of Qatar
Residency Permit



دولة قطر
رخصة إقامة

ID.No: 28735654848

الرقم الشخصي:

D.O.B.: 11/06/1987

تاريخ الميلاد:

Expiry: 17/04/2026

الصلاحية:

الهند

الجنسية:

Nationality: INDIA

Occupation: مدير عام

المهنة:

الاسم: ميدليش بابوراجان فاسو بابوراجان

Name: MIDHILESH BABURAJAN VASU BABURAJAN



Passport Number:

S9830590

رقم جواز السفر:

Passport Expiry:

13/11/2028

تاريخ انتهاء الجواز:

Serial No:

31228735654848

الرقم المسلسل:

Residency Type:

عمل

نوع الرخصة:

Employer:

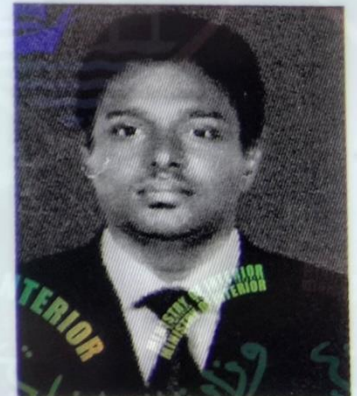
شركة السنيوك للتجارة والخدمات والمقاولات

المستقدم:

مدير عام الإدارة العامة للجوازات
General Director of the General
Directorate of Passports

توقيع حامل البطاقة

Holder's signature





Examensbevis | *Degree Certificate*

Teknologie masterexamen med huvudområdet industriell organisation

*Degree of Master of Science (120 credits)
with a major in Industrial Management*

Midhilesh Baburajan

19870611-8893

har, i enlighet med högskoleförordningen (SFS 1993:100) och lokala bestämmelser,
fullgjort fordringarna för en Teknologie masterexamen, 120 högskolepoäng.

*has, in accordance with the Higher Education Ordinance (SFS 1993:100) and local
regulations, fulfilled the requirements for a Degree of Master of Science, 120 credits.*

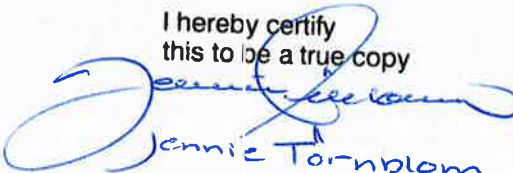
Halmstad den 22 juli 2025
Halmstad, Sweden, 22 July 2025

På rektors vägnar
On behalf of the Vice-Chancellor

Stefan Hallstedt

examenshandläggare
Degree Officer

 **HALMSTAD
UNIVERSITY**
Student Affairs
International Office
Box 823, SE-301 13 Halmstad, Sweden
+46 35 16 71 00

I hereby certify
this to be a true copy

Jennie Tornblom
Degree Officer

har med godkänt resultat genomgått följande kurser och uppfyller därmed fordringarna för en Teknologie masterexamen.
has successfully completed the following courses. The requirements for a Degree of Master of Science (120 credits) have thus been met.

Utbildning: Masterprogram i industriell organisation och innovation

Study Programme: Master's Programme (120 credits) in Industrial Management and Innovation

Kurs Course	Högskolepoäng Credits	Betyg Grade	Datum Date
Industriell omvandling och teknisk förändring Industrial Transformation and Technical Change	7,5	Bra ¹ Good	2023-11-01
Strategisk planering Strategic Planning	7,5	Bra ¹ Good	2023-11-21
Produktutveckling och innovationsledning Product Development and Innovation Management	7,5	Bra ¹ Good	2024-01-04
Management av teknologi Management of Technology	7,5	Tillfredsställande ¹ Satisfactory	2024-03-07
Innovationsekonomi Economics of Innovation	7,5	Bra ¹ Good	2024-03-15
Ledning av innovationsprojekt Management of Innovation Projects	7,5	Tillräckligt ¹ Sufficient	2024-04-30
Affärsmodellsinnovation Business Model Innovation	7,5	Mycket bra ¹ Very Good	2024-05-24
Visualiseringsteknik och prototypframtagning Visualizing and Prototyping	7,5	Mycket bra ¹ Very Good	2024-06-10
Parallell produkt- och affärsutveckling I Concurrent Product and Business Development I	7,5	Utmärkt ¹ Excellent	2024-10-28
Industriell marknadsföring Industrial Marketing	7,5	Bra ¹ Good	2024-10-30
Parallell produkt- och affärsutveckling II Concurrent Product and Business Development II	7,5	Bra ¹ Good	2025-01-17
Forskningsdesign och metoder Research Design and Methods	7,5	Tillfredsställande ¹ Satisfactory	2025-01-20
Självständigt uppsatsarbete inom industriell organisation Thesis in Industrial Management	30,0	Bra ¹ Good	2025-07-04

Examensarbetets titel:

Title of Degree Project:

Sustainable Sourcing: A comparative study of sourcing practices between Swedish and Qatari SMEs operating in the Façade industry

Noter/Notes

- 1 Betygsskala: Utmärkt (A), Mycket bra (B), Bra (C), Tillfredsställande (D), Tillräckligt (E)
Grading scale: Excellent (A), Very Good (B), Good (C), Satisfactory (D), Sufficient (E)



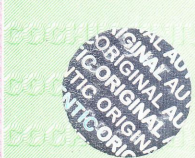
I hereby certify
this to be a true copy

Signature
Degree Officer

Register No. 00605674 APR 2010



0041700



Cochin University of Science and Technology



FACULTY OF ENGINEERING

The Academic Council of the Cochin University of Science and Technology hereby makes known that

.....Midhilesh Baburajan.....

has been awarded the

DEGREE OF BACHELOR OF TECHNOLOGY

inMechanical Engineering.....

he/she having undergone the prescribed course of study and having been certified by duly appointed examiners to be qualified to receive it and placed by them in the

.....First Class.....

at the Examination held inApril, 2010.....

Given under the Seal of the University

University Buildings,

Kochi - 682 022.

Dated 28-02-2011.....



Richard

Vice-Chancellor.

Sl.No: 0041700

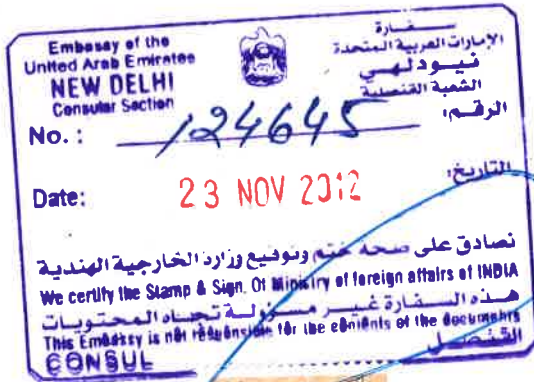
Rasthramm



V. R. RADHAKRISHNAN
Deputy Secretary to
Government of Kerala
General Education Department
Certificate Authentication Centre
ERNAKULAM-35



فوزية امريس سلمان السليطي
(المستشار)



157239 11 JUL 2012
राज्य सरकार के सचिव/अवर सचिव/उप
सचिव / अवर सचिव / सचिव / अनुभाग
अधिकारी के हस्ताक्षर सत्यापित किए जाते हैं।
The Signature of Secretary/Additional
Secretary/Deputy Secretary/Under
Secretary/Asstt. Secretary/Section
Officer of State Government Attasted



(जार्ज लक्रा)
(GEORGE LAKRA)
अनुभाग अधिकारी (ओ.आई.)
Section Officer (O.I.)
सी.पी.वी. प्रभाग/C.P.V. Division
विदेश मंत्रालय, नई दिल्ली
Ministry of External Affairs
New Delhi

SECTION
PREPARED BY
COMPARED BY
S. O. A. R.
D. R./J. R.

Cochin University of Science and Technology

KOCHI - 682 022, INDIA



Section : **EP**

MEMORANDUM

Serial No. : **144020**

Dated : **01/06/2010**

The following are the marks scored by **MIDHILESH BABURAJAN**
at the **B.Tech Degree VIII (FINAL) SEMESTER EXAMINATION - APRIL 2010**
Branch : **MECHANICAL ENGINEERING**

REGISTER NUMBER: **00605674**

Sub. Code	SUBJECT	External		Internal		Total		Month & Year
		Awd.	Max.	Awd.	Max.	Awd.	Max.	
ME801	OPERATIONS MANAGEMENT	058	100	041	050	099	150	APR'10
ME802	COMPRESSIBLE FLUID FLOW	071	100	038	050	109	150	APR'10
ME803	PRODUCTION TECHNOLOGY	066	100	040	050	106	150	APR'10
ME804	AUTOMOBILE ENGINEERING	072	100	043	050	115	150	APR'10
ME805	PROJECT	---	---	270	300	270	300	APR'10
ME806	VIVA VOCE	070	100	---	---	070	100	APR'10
Result PASSED		Total for the Eighth Semester				0769	1000	

CONSOLIDATION

Semester	Marks Secured	Maximum	Month & Year of Pass
Total of I & II Semester	1052	1550	MAY'07
III Semester	0776	1100	NOV'07
IV Semester	0754	1100	APR'09
V Semester	0711	1100	JUL'09
VI Semester	0721	1100	APR'09
VII Semester	0764	1050	NOV'09
VIII Semester	0769	1000	APR'10
Grand Total	5547	8000	

PASS MINIMUM FOR EACH PAPER IS 50% OF THE TOTAL MARKS WITH A MINIMUM OF 45% IN THE THEORY - UNIVERSITY EXAMINATIONS

The candidate has successfully completed all semesters and is eligible for the award of B.Tech Degree

Asst. S.O. A.R. D.R./J.R.

CONTROLLER OF EXAMINATIONS

Register No:

N14AUG/3957

National Institute of Business Management

An ISO 9001 - 2008
Certified Institution



having successfully completed the prescribed study
is hereby awarded

Master of Business Administration

First Class in the examination held in February 2015

Elective

Construction Management

Date:

23-04-2015

Director



NIBM
A Unit of KINGSTER EDUCATION



NATIONAL INSTITUTE OF BUSINESS MANAGEMENT

No-5, First Main Road,
Kamaraj Nagar West, Thiruvannamiyur
Chennai- 600 041.

Master of Business Administration (MBA)

Semester 1

STATEMENT OF MARKS

Name of the Candidate : MIDHILESH BABURAJAN
Register No. : N14AUG/3957
Month and Year of Examination : AUGUST 2014
Grade obtained : FIRST CLASS

SUBJECTS	Marks Obtained	Maximum Marks
Principles and Practices of Management	70	100
Human Resources Management	67	100
Financial Management	65	100
Marketing Management	63	100
Organizational Behaviour	64	100
Principles of Economics	72	100
Assignment	74	100
Grand Total	475	700
(In words) FOUR HUNDRED AND SEVENTY FIVE		

Note - Minimum marks for a pass in each subject is 45%

Minimum marks for overall pass (Aggregate) is 50%

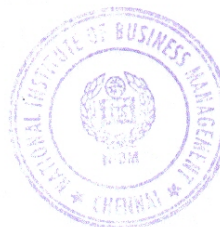
Grade : I Class - 60% aggregate

Outstanding - 80% aggregate

Credit - 70% aggregate

CHENNAI

Date : 08-09-2014



DIRECTOR



NATIONAL INSTITUTE OF BUSINESS MANAGEMENT

No-5, First Main Road,
Kamaraj Nagar West, Thiruvanniyur
Chennai- 600 041.

Master of Business Administration (MBA)

Semester 2

STATEMENT OF MARKS

Name of the Candidate : MIDHILESH BABURAJAN
Register No. : N14AUG/3957
Month and Year of Examination : FEBRUARY 2015
Grade obtained : CREDIT

SUBJECTS	Marks Obtained	Maximum Marks
International Law	69	100
Strategic Management	65	100
Business English	72	100
Management Information System	70	100
Construction Management Part 1	68	100
Construction Management Part 2	73	100
Assignment	75	100
Case Study	70	100
Grand Total	562	800
(In words) FIVE HUNDRED AND SIXTY TWO		

Note - Minimum marks for a pass in each subject is 45%

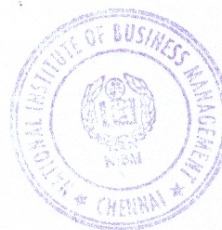
Minimum marks for overall pass (Aggregate) is 50%

Grade : I Class - 60% aggregate Outstanding - 80% aggregate

Credit - 70% aggregate

CHENNAI

Date : 23-04-2015



DIRECTOR



502

(ISO-9001-2000)

**OFFICE OF THE MECHANICAL SUPERINTENDENT
COCHIN - 682 003**

CERTIFICATE OF APPRENTICESHIP TRAINING

This is to certify that Shri..... **MIDHILESH BABURAJAN**
has undergone practical training in the Cochin Port Trust Workshop as a
~~Diploma~~ / Graduate Apprentice (Mechanical / ~~Automobile~~ Engineering)
(non stipendiary) for..... **THREE**..... Months from..... **01.07.2010**
to..... **30.09.2010**.....

During the above period of Apprenticeship he has worked in the following sections.

1. COCHIN OIL TERMINAL.
2. AUTO SECTION.

Attendance..... **REGULAR**
Character..... **GOOD**
Conduct..... **GOOD**
Aptitude to work..... **GOOD**

**COCHIN PORT TRUST WORKSHOP
COCHIN - 682 003**

Date.....

MECHANICAL SUPERINTENDENT

यॉंत्रिक अधीक्षक का कार्यालय

कोचिन पोर्ट ट्रस्ट, कोचिन - 682 003

28 OCT 2010

Office of the Mechanical Superintendent
Cochin Port Trust Cochin-682 003



S. S. ENGINEERING CONTRACTORS

OFFICE : 142/14, Sunrise Apt.,
Sher-E-Punjab Society, M.C. Rd.,
Andheri (E), Mumbai-400 093.
Tel.: 2832 2493, 2834 6261
Fax : 91-22-2832 2493
Email : s.s.engineering.contractors@hotmail.com

FACTORY : Plot No. 17/25, Taloja Industrial Area,
M.I.D.C., Taloja. Dist. : Raigad,
Maharashtra Tel.: 2741 1099.

Ref.No.

Date :

CERTIFICATE **TO WHOMSOEVER IT MAY CONCERN**

This is to certify that **MIDHILESH BABURAJAN** has worked as **MECHANICAL ENGINEER (B-TECH MECH ENGG)** in the PIPELINES JOB & CONSTRUCTION OF MECHANICAL STRUCTURE LIKE TANK TRUCK GANTRY, PRODUCT PUMP HOUSE, TRESTLE BRIDGE and RELATED CIVIL WORKS at **HINDUSTAN PETROLEUM CORP LTD (HPCL)**, BHATINDA TERMINAL, PUNJAB under the Company **S. S. ENGINEERING CONTRACTORS** from the Date 10-10-2010 to 31-04-2012.

He has obtained ample experience in the Fabrication and QA/QC field of Mechanical Structures, Related Pipeline laying and Hook Ups, Valves and Pump Installations etc and other allied civil works.

During the project period, he has been involved in the following roles:

- Preparation of measurement sheets and Bills.
- Examination of the blueprints and materials list to obtain parts specifications.
- Inspection and material receiving of project materials as per the client's requirement.
- Stage wise inspection and Quality assurance of mechanical structure Fabrication, Assembly and Erection, Pipeline hook ups etc.
- Inspection of the allied civil works like construction of pipeline culverts, casting of RCC footings, columns, Driveways, related bar bending schedules etc as per the construction drawings and approved test plan.
- Interpretation of Radiographs as per the relevant codes, witnessing the NDT methods, Painting inspection, DFT testing, Hydrostatic testing and documentation as per the approved procedures.
- Offering Daily Inspection Reports, Day to day Progress reports etc to the client inspectors.
- Preparation and submission of line wise NDT records etc.
- Presenting the project status, progress status, critical issues etc at various review meetings as required by the client.
- Inspecting erection of equipments like pumps, valves, strainers, Pipe fittings, mechanical steel structures and the related pipeline works involved.
- Site management and ensuring industrial safety.

He has gained enough knowledge in the fabrication machinery and the processes involved in it he is well conversant with ASNT norms, API codes, MS office, labor management, documentation control and dealing with various purchase orders, tenders etc .

During this period the enthusiasm and interest shown by him in carrying out various assignments is to be specially appreciated. We found that he is sincere, hard working and talented. I am sure that he can take up more responsibilities and I would recommend him to any organization interested in his service.

His character and conduct are very good
Wish all success in his future assignments.



For S.S.ENGINEERING CONTRACTORS

K.C JOSE

EXPERIENCE CERTIFICATE

YMS/HRD/A103-03/2014

TO WHOM-SO-EVER IT MAY CONCERN

It is our pleasure to write on behalf of **Mr. Midhilesh Baburajan** who has worked with **Yousuf Machines & Structurals LLC Dubai**, as a **Project Engineer** for a period of 1 years and 3 months (from 02/12/2012 to 01/03/2014.)

During this tenure of his work **Mr. Midhilesh Baburajan** remained involved in his work with all his dedication and commitment, and enthusiastically contributed to several iconic projects done in this tenure of time. We found him pretty active in whatever task we have provided him. He is a confident person. He is professionally sound, hard-working and a devoted staff. He has the motivation to take initiative tasks and we are gratified that he had been helpful in the advancement of our organization.

Moreover, we would like to reflect over his conduct during his stay with us. During his service he has been found sincere, reliable, trustworthy, sociable, pleasant and open to challenges. He is an excellent team player and can efficiently work in a team. All of our staff members are pleased with him and feels comfortable in teaming and coordinating with him for the realization of organizational goals and objectives.

He is leaving his job only on his own decision and for attempting opportunities with a better profile. We wish him all the best in his future endeavor.

For **Yousuf Machines & Structurals LLC**


Victor Taute

General Manager





هاردكو الهندسية HARDCO ENGINEERING

Date : 15th March 2016

Ref : F/01325 105-E

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Midhilesh Baburajan has been working for Hardco Engineering as a Mechanical Engineer from March 2014 to March 2016 when he decided to leave the firm upon his own will upon the completion of his contract.

During the above mentioned period, he was introduced as a Project Engineer for structural steel and tensile membrane (PTFE, PVC and HDPE) installation for the following projects:

- 1) Haramain High Speed Rail Station Construction, Medina, KSA
- 2) New York University Grant Stand Construction, Abu Dhabi, UAE
- 3) Flag island Grant Stand Construction, Sharjah, UAE
- 4) Sabah Al Salim University Construction , Kuwait

This certificate has been issued upon the request of Mr. Midhilesh Baburajan.

We wish him good luck for his future career.

Kind Regards,
For Hardco Engineering
Nabil Derbas


Managing Director
HARDCO ENGINEERING
P.O.Box: 6126, Sharjah - U.A.E.

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فاكس : +971 6 536 9920
ص.ب : 6126
الشارقة - ا.ع.م.



TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr Midhilesh Baburajan was working at ATAD International for General Trading LLC as a Senior Sales Engineer from 20/04/2016 to 19/04/2018.

During this period, his Commitment, services and technical knowledge in carrying out the job duties were found to be excellent. His responsibilities were to:

- To promote the sales of TRUMPF Trulaser CNC Bending machine series, Trulaser CNC Punching machine series, Trumpf Tooling, Trumpf powertools for sheet metal fabrication, Wammes - HVAC ducting machines, Soyer Stud Welding machines, Promotech Portable Punching, Beveling machines and Welding carriages and Haeger Sheet fastening machine series.
- To Research, Plan and Develop a Customer database for the newly established ATAD Qatar Division Branch.
- Research and identify potential customers for products or services. Visit prospective buyers at commercial, industrial, or other establishments to show samples or catalogs, and to inform them about product pricing, availability and advantages over its competitors.
- Present and respond to proposals for specific customer requirements and generating new leads for the sales.
- Persuading clients that a product or service best satisfies their needs in terms of quality, price and delivery.
- Negotiating tender and contract terms and conditions to meet both client and company needs.
- Meeting regular sales targets and coordinating with sales department promptly and analyzing costs and sales.
- Liaising with other members of the sales team and other technical experts and create sales or service contracts for services.
- Arrange for demonstrations or trial installations of equipment if there is a request from the customers side.
- Sell products requiring extensive technical expertise, arrange delivery and support for installation at the site.
- Diagnose problems with installed equipment if any and arranging for immediate troubleshooting to minimise customer production time loss.
- Prepare and deliver technical presentations that explain products or services to the prospective customers.
- Provide technical and non-technical support services to clients or other staff members regarding the use, operation and maintenance of the equipment.
- Attend trade shows seminars to promote products or learn about industry developments and attend company trainings, seminars and exhibitions to become familiar with product lines.
- Document account activities, generate quotations and keep records of business transactions with customers.
- Report to Sales Manager on a weekly basis about updated customer visits, visit feedbacks, prospective firms and maintain sales forecast reports.

It was a great pleasure working with him in this duration and has proved himself as one of the important asset of the organisation. This termination of contract is upon his own will for exploring new opportunities and we wish him a good life and better opportunities in his life ahead.

For ATAD International General Trading LLC,
Mr Mohammed Hidayath
General Manager - Qatar Division



20/07/2023

WORK EXPERIENCE CERTIFICATE

This is to inform whomsoever it may concern and certify that Mr. Midhilesh Baburajan was working as a full-time employee with Altech Aluminium and Steel WLL, Doha, Qatar as a Construction Manager in the Site Installation Division from 25/05/2018 to 20/07/2023 as per the company's employment records.

During his duration of employment, we found Mr. Midhilesh to be a brilliant, devoted to work, honest, professional, knowledgeable and result oriented employee with technical and practical understanding of the work requirements. He has successfully performed his duties cheerfully with attention to every single detail at all times in a diligent and satisfactory manner and has effectively completed many prestigious construction projects within the designated timelines during his duration of stay.

With his enthusiasm to work, learn and progress, I am certain that he would make a great employee to any enterprise. His decision to leave our company is solely his own decision to pursue higher studies and as per our company rule, we also support the employee for better opportunities in life. Should you need any additional informations, please feel free to contact us during business hours.

On behalf of the company, I take this opportunity to wish Mr. Midhilesh all the very best in his future career endeavours.

Sincerely



Mr. Reji George

Human Resources Dpt

Altech Aluminium and Steel WLL, Qatar

