

# NISFAR D BUHARY

## SALES MERCHANDISER / OFFICE DRIVER (8 Years Qatar Experince)

Seeking a Merchandiser or office Driver role that would allow me to grow as a professional and where I can use my skills to provide administrative and technical support for your team. Highly experienced and organized customer service professional seeking to join your organization in the role of Merchandiser or office Driver.

## WORK EXPERIENCE

### Sales Delivery 2022- Present

#### Greens pharmacy Qatar

- Deliver products to customers promptly while ensuring accuracy in orders
- Build strong customer relationships and promote additional products.
- Collect payments (cash, credit, or digital) and issue invoices as needed.
- Perform basic vehicle maintenance checks to ensure road safety. Maintain detailed records of deliveries, sales, and inventory updates
- Assisted customers with product inquiries and recommendations.
- Followed all traffic laws and company policies

### Sales Delivery 2018 - 2020

#### Aramex Doha Qatar.

- Maintained accurate account records including call activity, objectives, displays, purchases, key contacts, etc.
- Consistently followed a daily, weekly and monthly route schedule of store calls, whereby assigned stores were visited on a planned and sequenced basis.
- Built, Pending and maintained FIFO Tropic rack displays.
- Maintained administrative duties such as hourly pay record.

### Sales Merchandiser, 2014 – 2017

#### Naffco Doha – Qatar.

- Responsible for ensuring products appear in stores in appropriate quantities.
- Accurately forecast product trends, plan stock levels and monitor sales.
- Determine amount of Inventory needed and set prices on products to maximize profit.
- Plan promotions, sales, and oversee delivery of Inventory.
- Maximize customer interest and sales levels by displaying products appropriately.
- Produce layout plans for stores and maintain store shelves and inventory.



## CONTACT



+974 50502717



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Zone 56, Salwa Road,  
Ainkhalid, Doha - Qatar.

## EDUCATION

- High School Passed  
GCE AL 2001
- Leadership Training  
Complete.

## SKILLS

- Leadership
- Creativity
- Time Management
- Problem Solving
- Commercially

## LANGUAGES

- English (native)
- Arabic (native)
- Hindi (native)
- Tamil/Malayalam (fluent)
- Sinhala (fluent)

## INTERESTS



Photography



Swimming



World Travel



Riding Bicycle

## SOCIAL MEDIA



nisfardeen



nisfardeen

- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc.
- Analyse sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock.
- Follow the FIFO System on Display.

### Store Manager, 2008 – 2013 Lilly Rice Mill Sri Lanka

- recruiting, training, supervising and appraising staff.
- managing budgets.
- maintaining statistical and financial records.
- dealing with customer queries and complaints.
- overseeing pricing and stock control.
- Monitored own work to ensure quality.

## PROFESSIONAL SKILLS

- Admirable experience in driving sales in a fast-paced retail environment.
- Familiar with providing timely, accurate and complete information concerning territory activity.
- Profound knowledge of communicating post order process to customers.
- Thorough knowledge of completing orders and submitting orders for processing.
- Deep knowledge of creating a welcoming environment for all customers.
- Huge knowledge of excel, email, and digital photography.
- Proficient in Microsoft Office Suite.
- Proficient in organization, time management, prioritization, and attention to detail.
- Remarkable ability to push/pull 50-100 pounds when moving stock parts.
- Outstanding ability to adapt to changing organizational and operational needs.
- Extreme ability to read and interpret documents such as safety rules, operating and maintenance instructions, and procedure manuals.

I hereby declare that the information provided by me in my Resume is true to the best of my knowledge and belief.

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NISFARDEEN BUHARY

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DATE

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Assisted customers with product inquiries and recommendations.