

# **ABY ANTONY**

## **Sales and Marketing Manager**

Mob: +974 77351977 Email: abypulimoottil@gmail.com Location: Qatar (Work Visa Holder)

### **Profile**

Sales & Marketing Leader with 15+ years of experience in driving revenue growth, expanding brands, and leading high-performing teams across GCC.

### **Work Experience**

#### **Sales & Marketing Manager – Hunger Likes Club – Qatar (Jan 2024 – Jan 2025)**

- Led marketing campaigns, boosting brand visibility and customer engagement.
- Designed strategies based on market and competitor analysis.
- Built strong client relationships, driving repeat business.

#### **Sales Supervisor – Jufa Foods LLC – Oman (Jan 2021 – Jan 2022)**

- Achieved monthly sales targets through clear goal setting.
- Trained and motivated sales teams for improved performance.

#### **Sales Supervisor – Tania Water Company – Saudi Arabia (Feb 2016 – Apr 2018)**

- Directed sales team to consistently exceed objectives.
- Executed promotions to increase product demand.

#### **Branch Sales Supervisor – Abar Hail Water Company – Saudi Arabia (Mar 2012 – Nov 2015)**

- Maintained product visibility and compliance with display standards.
- Built retailer partnerships, increasing sales volume.

### **Education**

MBA - Marketing (2021 – 2023) – Master of Business Administration

B.A. Economics (2003 – 2006) – Bachelor of Arts

### **Key Skills**

Business Development, Revenue Growth, Marketing Strategy, Modern Trade, Team Leadership