



ARBINDA PARIYAR

Al Aziziya, Doha

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(CAN JOIN IMMEDIATELY)

Highly knowledgeable & experienced in the field of **STORE SUPERVISOR, SR. SALES ASSOCIATE/PROMOTER, LINE LEADER & OTHERS RETAILS** positions

CORE COMPETENCIES

RETAIL STORE OPERATION

STOCK MANAGEMENT

TEAM BUILDING/TRAINING/SUPERVISION

INVENTORY MANAGEMENT

BUSINESS DEVELOPMENT

CUSTOMER RELATIONS MANAGEMENT

MERCHANDISING

PROVIDING TRAINING TO NEW JOINERS BASED ON PRODUCTS

CAREER EXPERIENCE

BHAT BHATENI COMPANY, BIRATNAGAR, MORANG NPL.

SUPERVISOR -

BIRATNAGAR, MORANG

JAN-2019 to JAN-2025

KEY CONTRIBUTION:

- Manages store operations by monitoring inventory, organizing staff & work schedule.
- providing store performance report to Branch manager.
- Stocks management & managing inventory recount.,
- organize staff meetings/training etc. regarding new products.
- Perform other related duties that ensure the successful running of the store.
- Monitoring always for sales process as per delivery standards (from selling to packaging).
- Grant extraordinary service when dealing with any client/ prospect/browser.
- Provide technical product presentations and demonstrations to store staffs
- Provide ongoing support to customers and assist with product inquiries
- Stay up-to-date on new trends, activity, and new products
- Develop and maintain positive relationships with customers and partners

AL DURA TRADING & MARKETING COMPANY, QATAR DOHA

SALES REPRESENTATIVE-

AL MEERA, HYATT PLAZA

JAN-2016 to APR-2017

SALES REPRESENTATIVE-

CAREFOUR, VILLAGIO MALL

APR-2017 to APR-2018

KEY CONTRIBUTION:

- Greeting, welcoming & handle all clients/ prospects entering the store for whatever reason (browsing, purchase, aftersales, complaints)
- Handle sales process as per delivery standards (from selling to packaging).
- Generate and manage a sales pipeline, targeting new and existing customers
- Management of electronics -mobiles, laptop & accessories.
- Provide technical product presentations and demonstrations to potential customers
- Develop and maintain positive relationships with customers and partners
- Provide ongoing support to customers and assist with product inquiries
- Contribute to the achievement of sales targets and contribute to the development of sales strategies
- Stay up-to-date on industry trends, competitor activity, and new products
- Contribute to KPIs achievement.
- Receive payment by cash, credit cards, vouchers, or automatic debits & Issue receipts.
- Count money in cash drawers at the beginning of shifts to ensure that amounts are correct.
- Establish or identify prices of goods, services or admission, and tabulate bills
- Grant extraordinary service when dealing with any client/ prospect/browser.
- Develop prospects into CRM, database proactively focusing on his/ her social attitude and social networking

AL AZIZIYA PANDA UNITED COMPANY, PANDA RETAIL HYPERMARKET

RIYADH, SAUDI ARABIA

SUPERVISOR-

RIYADH, SAUDI

JUN-2010 to FEB-2013

KEY CONTRIBUTION:

- Manages store operations by monitoring inventory, organizing staff & work schedule.
- providing store performance report to line manager.
- Store procure new stock, manage staff, organize staff meetings.
- Perform other related duties that ensure the successful running of the store.
- Handle sales process as per delivery standards (from selling to packaging).
- Generate and manage a sales pipeline, targeting new and existing customers
- Management of electronics -mobiles, laptop & accessories.
- Provide technical product presentations and demonstrations to store staffs
- Develop and maintain positive relationships with customers and partners
- Provide ongoing support to customers and assist with product inquiries
- Manage achievement of sales targets reports and development of sales strategies
- Stay up-to-date on new trends, activity, and new products

JOHOR BAHRU COMPANY, (PANASONIC BEYONICS TECHNOLOGY), MALASIA

SND/BHD -SUPERVISOR-

KUALA LUMPUR, MALASIA

APR-2006 to APR-2009

KEY CONTRIBUTION:

- Leading day-to-day operations.
- Managing team performance,
- Assigning and monitoring tasks,
- Ensuring safety and quality standards, coordinating with stakeholders,
- Providing feedback and training, and ensuring compliance with company policies.
- Safety regulations, with specific tasks varying by industry, such as production or project management.

EDUCATION

HIGH SCHOOL

Shree Mahabir Higher Secondary School, Nepal (2001)

SCHOOL LEAVING CERTIFICATE

Shree Mahabir Higher Secondary School, Nepal (2003)

SKILLS/IT-SKILLS

- Communication
- Leadership
- Time Management
- Technical Skills
- Adaptability
- **MICROSOFT-BASIC, EXCEL& TALLY**

Personal Dossier

Contact address : Al Aziziya, Doha, Qatar
Visa status : Can join immediately with require documents.
Marital status : Married
Passport No : **PA2933569**
Date of Birth : 25/08/1982
Languages Known : English, Hindi, Malay, Arabic (Basic)

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