

# Souhail Amara

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Nationality: Tunisian | Visa Status: Available for transfer/relocation

Languages: Arabic (Native), French (Fluent), English (Good), Italian (Basic), Spanish (Beginner)

## Biomedical Technician | Sales & Technical Support Specialist

### Profile

Biomedical Technician with strong experience in hospital and commercial sectors. Skilled in maintenance, calibration, and installation of biomedical equipment, combined with sales and customer support expertise. Adaptable, motivated, and passionate about advancing medical technologies and delivering high-quality service.

### Core Skills

- Biomedical equipment maintenance, installation, and repair
- Calibration and quality control of medical devices
- Sales, demonstrations, and after-sales service for laboratory equipment
- Technical consulting and customer relationship management
- IT: Word, Excel, PowerPoint, Biomedical software

### Certifications

- GPP100 – Goldsite (Biomedical analyzer)
- iStar 500 – Drawray (Laboratory equipment)
- Word 2017

### Professional Experience

#### **Sales Technician – Laboratory Equipment Company (2025 – Present)**

- Prospect and support clients including laboratories, research centers, and hospitals.
- Conduct sales presentations, equipment demonstrations, and after-sales support.
- Participate in tenders and handle commercial negotiations.

#### **Biomedical Maintenance Technician – Training Center, Tunis (2023)**

- Performed maintenance and repair of biomedical equipment.
- Provided technical assistance and practical training to students.

#### **Receptionist (Internship) – Hospital (2023)**

- Welcomed patients, managed registrations, and handled check-ins.
- Scheduled appointments and managed medical insurance claims.
- Coordinated with doctors, nurses, and admin teams for smooth operations.

#### **Internship – Sports Medical Center (2023)**

- Calibrated and monitored sports medical equipment.
- Conducted quality control of medical devices.

#### **Internship – La Rabta Hospital, Tunis (2022)**

- Installed, maintained, and tested medical devices.

**Internship – Financial Control Department (2021)**

- Learned administrative monitoring and financial management basics.

**Education**

- Biomedical Equipment Maintenance Technician – Training Center, Tunis (2021–2024)
- High School Level in Computer Science – (2018)

**Interests**

- Sports & Fitness
- Medical Technologies
- Continuous Learning