



DHAN BAHADUR B K SUNAR

SALES MANAGER

ABOUT ME

Hello,

My name is Mr. Dhan, and I am from Nepal. I wanted to take a moment to introduce myself. With over 15 years of experience in Business Development, I have consistently contributed to top-line profitability through strategic planning and a strong client-focused approach. My strengths include effective communication, building lasting professional relationships, and excellent interpersonal skills. I bring strong analytical thinking, problem-solving abilities, and an organized, detail-oriented mindset to every project. My dedication to client satisfaction has helped me build a solid network of referrals, driving consistent business growth.

Personal Details:

Passport No: PA1511462

Dhan Bahadur BK Sunar

Mobile-77247872

E-mail ID-milano9802020213@gmail.com

SKILLS

Sales Presentations ,
Customers and clients Relationship ,
Customers Focused Sales Strategies and Sales Support
Business to Business and Customers B2B and B2C ,
Computer Software and Hardware Knowledge ,
Time management , Product knowledge ,
Account management , Market research

WORK EXPERIENCE

1.SALES MANAGER

NASSGUARD TRADING WLL, (Feb 2005 – Apr 2013)

QATAR-DOHA

Duties & Responsibilities

1. Oversaw different Business Development initiatives to improve the Company's Annual Sale Volume Successful.
2. Collaborated with Executives to identify new sales opportunities.
3. Conducted Market research and weekly/Monthly reports.
4. Managing the Sales & Business Development with Hypermarkets and Supermarkets like Carrefour/Lulu Hypermarket/Safari Hypermarket/Al Muftha Groups.
5. Ensuring prompt after Sales Services, Establishing strong Buyer-Seller Relationship and Achieving Maximum Customer Satisfaction.
6. Marketing & Sales of Footwear/ PPE Safety Products in the GCC Countries.
7. Travelling Countries for Business.CHINA/UAE DUBAI/THAILAND/INDIA.

2.BUSINESS DEVELOPMENT MANAGER

MILANO INTERNATIONAL, (Apr 2014 – Apr 2024)

NEPAL-KATHMANDU

In my role, I handle the timely purchase of goods, set and achieve monthly sales targets, maintain strong customer relationships, keep accurate customer contact records, and regularly share offers and product information to support business growth.

3.BUSINESS DEVELOPMENT MANAGER

NABIN AUTO GARAGE AND SCRAPS WLL,

(May 2024 – Apr 2025)

Industrial Area St-28 Gate No-111

Establishing Effective Communication with Renowned Companies.formulating Long-Term Business Development Agreements.Introducing and Opening Accounts with Insurance Companies.Conducting Market Analysis and Identifying Profitable Business Opportunities.Direct Engagement with Customers in the Field.Managing Social Media Marketing.

4.SALES MANAGER

VASCO BUILD MART TRADING WLL, (May 2025 – Present)

BARWA VILLAGE,-WAKRA

I am working as a Sales Manager at Vasco Build Mart Trading WLL. I handle the full company operations, including managing the sales team, increasing company sales, and finding new customers. I also take care of purchase and sales activities and help the company grow by developing new business opportunities. My main goal is to support the company in getting more clients and building a strong market presence.

CONTACT

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+974-77247872

Doha, Qatar

LANGUAGES

English

Hindi

Nepali

Arabic

EDUCATION

ARUNDHUTINAGAR +2 SCHOOL

HIGHER SECONDARY (+2 STAGE), (Jan 1998 – Dec 2000)
TRIPURA-AGARTALA

APTECH COMPUTER EDUCATION

DIPLOMA IN WEB DESIGNING, (May 2003 – Mar 2004)
KATHMANDU- NEPAL

ACADEMY OF INT'L STUDIES SCHOOL OF HARDWARE & NETWORKING

DIPLOMA IN COMPUTER HARDWARE AND NETWORKING,
(Nov 2003 – Apr 2004)
KATHMANDU

DOT NET COMPUTER INSTITUTE

ACCOUNTING (TALLY,FACT), (Oct 2004 – Jan 2005)
Kathmandu -Nepal

PROJECTS

1.SALES MANAGER

As a Sales Manager, I efficiently manage outdoor sales activities and ensure timely delivery scheduling based on client requirements. My focus is on understanding customer needs, coordinating with the team, and delivering solutions that meet expectations, thereby strengthening client relationships and driving business growth.

2.AUTOMOTIVE (REPAIRS & SCRAPS)

Experienced in Business Development and market survey to identify opportunities for future business growth. Skilled in promoting services, building strong partnerships, and successfully making agreements with companies and insurance providers to expand business reach and enhance long-term profitability.

CERTIFICATION

COMPUTER SOFTWARE WEB DESIGNING

APTECH COMPUTER EDUCATION

COMPUTER HARDWARE & NETWORKING DIPLOMA

ACADEMY OF INT'L STUDIES SCHOOL OF HARDWARE & NETWORKING

ACCOUNTING PACKAGE(TALLY/FACT)

DOT NET COMPUTER INSTITUTE

ACHIEVEMENTS

Computer Hardware and Software Diploma

Ref : 23/HR/NG/2023

Date : 04.05.2023

TO WHOM IT MAY CONCERN

This is to certify that **Mr. Dhan Bahadur Bk Sunar** worked as **Sales Manager** in our company **Nassguard Trading WLL** from **13-02-2005** to **06-04-2013** with our entire satisfaction.

During his working period, we found him a sincere, honest, hardworking employee with a professional attitude and very good job knowledge.

We have no objection to allow him in any better position and have no liabilities in our company.

We wish all the best in his future endeavors.

Sincerely,



NASSGUARD TRADING WLL

Nassguard Trading WLL

ناسجوارد للتجارة ذ.م.م



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ISO 45001: 2018

ICV CERTIFIED