

MUHAMMAD FAISAL

Mob : 97471345797

Email : faisalocr@gmail.com



PROFESSIONAL SYNOPSIS

Results-driven Marketing Professional with 5+ years' experience in business development, market expansion, and competitive analysis. Proven ability to drive revenue growth, build client relationships, and execute data-driven strategies. Skilled in brand development, lead generation, and cross-functional collaboration. Seeking to contribute expertise to organizational success.

WORK EXPERIENCE

MR Catering Co. WLL

FMCG Salesman | July 2024 – June 2025

Managed sales of FMCG products, achieving consistent revenue targets.

Monitored market trends, competitor activities, and consumer behavior to identify business opportunities and challenges.

Built and maintained strong customer relationships to drive repeat business.

Supported promotional campaigns to increase product visibility and brand awareness.

Gamma Auto Parts

Sales Executive | March 2021 – June 2024

Established new business opportunities and consistently met monthly sales and revenue targets set by management.

Conducted sales visits, built relationships with prospective clients, and delivered effective product presentations.

Negotiated and closed sales deals to drive revenue growth.

Maintained regular follow-ups to ensure customer satisfaction and long-term partnerships.

Seef Services Co., Al Wakra

Marketing Executive – Liqui Moly | Nov 2018 – Dec 2020

Developed and implemented marketing strategies to promote Liqui Moly products across Qatar.

Researched market trends and competitor activities to identify opportunities for growth.

Supported sales team with promotional campaigns, events, and brand activations.

Built strong client relationships, improving customer retention and product awareness.

**Popular Auto Parts, Al Wakalat St 24, Industrial
Area – Qatar
Outdoor Sales Executive | May 2013 – May 2017**

- Visited assigned customers and prospected for new business opportunities in the automotive parts market.
- Processed and communicated parts orders, ensuring accuracy and timely delivery of stock and non-stock items.
- Coordinated with the parts manager for special orders, pricing approvals, and delivery requirements.
- Maintained updated customer records, added new clients to mailing lists, and expanded customer base.
- Prepared call reports, time sheets, and expense reports in line with company policies.
- Collaborated with service sales teams to support cross-selling opportunities.
- Represented the dealership as a public relations liaison while maintaining a professional appearance.
- Attended training seminars to stay updated on products and industry practices.

Al Malaz Trading, Saudi Arabia

Sales Assistant | April 2011 – September 2012

- Assisted in daily sales operations and customer service activities to support business growth.
 - Engaged with customers to understand needs and provide product recommendations.
 - Maintained accurate sales records and inventory updates.
- Supported the sales team in achieving monthly targets and promotional campaigns.
Ensured a professional store environment and enhanced customer satisfaction.

ACADEMIC PROFILE

**B.Com in Computer Applications
Plus Two (Commerce)**

TECHNICAL SKILLS

Microsoft Office Suite: Word, Excel, PowerPoint
Microsoft Certified Professional (MCP)

Personal Profile

Address

: Eruppakkala Tharayil
Njakkanal P.O
Kollam Dist
Kerala, India,
Pin : 690522

Date of Birth	:	30/05/1988
Nationality	:	Indian
Religion	:	Muslim
Gender	:	Male
Marital Status	:	Married
Driving License Language	:	Qatar driving license (LMV)
Proficiency	:	English, Hindi & Arabic

Soft Skills

- Ability to develop business.
- Ability to work under pressure.
- Pro-active and Energetic.
- Excellent interpersonal communication.
- Leadership Quality.

Declaration

I hereby declare that the details furnished above are true to best of my knowledge and belief.

Muhammad Faisal



வணிக நிர்வாகத்தின் திரன்

FACULTY OF COMMERCE

மதுரை காமராசர் பல்கலைக்கழகம்

ஆட்சிப்பேரவை

முழுமீது பைசல்.எஸ்

கணினி விண்ணப்பத்தின் வணிகவியல் இளங்கலை

பெறுதற்குத் தகுதியுடையவர் என முறையாக அமைக்கப்பெற்ற தேர்வினோர் ஏப்ரல் 2012 இல் நடைபெற்ற

தேர்விகளில் சான்றளித்தவாறு, முதல் வகுப்பு

பெற்று இச்சான்றிதழ் பெறுதற்கு உரியவர் ஆகின்றார் என இதன்வழி அறிவிக்கின்றது.

பல்கலைக்கழக இலச்சினைமுடன் இது வழங்கப்படுகின்றது.

The Senate of the MADURAI KAMARAJ UNIVERSITY

hereby makes known that MUHAMMAD FAISAL.S has been admitted to the

BACHELOR OF COMMERCE IN COMPUTER APPLICATION

he/she having been certified by duly appointed Examiners to be qualified to receive the same, and having been placed by

them in the FIRST CLASS at the Examination held in APRIL 2012

Register No. : D2B62099

Centre Code : 47585

ISSUED ON
21 MAR 2013

Given under the seal of the University

பல்கலைக்கழகம், மதுரை - 625 021
Palkalainagar, Madurai - 625 021
நாள் Dated 19 March 2013

தேர்வாளன்
Controller of Examinations

பதிவாளர்
Registrar

தலைண்பேர்தர்
Vice-Chancellor



GOVERNMENT OF KERALA
BOARD OF HIGHER SECONDARY EXAMINATION
HIGHER SECONDARY EXAMINATION (CLASS XII)

No. HSE 0068856

CERTIFICATE

Register Number **1546419**

This is to certify that Mr/Ms. **MUHAMMAD FAISAL B** appeared for the
HIGHER SECONDARY EXAMINATION (COMMERCE GROUP) held in **MARCH 2005**
 He/She **PASSED** the Examination in **Second Class**.

The marks obtained by the Candidate are shown below :

SUBJECTS	Marks Obtained			Min. Marks Required for Pass	Max. Marks	
	In figures		In words			
	Subject	Part Total				
PART I ENGLISH	53	53	Five Three	35	100	
PART II ARABIC	51	51	Five One	35	100	
PART III (Optionals)						
BUSINESS STUDIES WITH FUNCTIONAL MANAGEMENT	48	48	Four Eight	35	100	
ACCOUNTANCY WITH COMPUTER ACCOUNTING	Theory Practical Total	46 25 71	71	Seven One	21 30 35	70 30 100
ECONOMICS	37	37	Three Seven	35	100	
COMPUTER APPLICATION	Theory Practical Total	30 23 53	53	Five Three	21 30 35	70 30 100
TOTAL FOR PART III		209	Two Zero Nine	140	400	
GRAND TOTAL (PARTS I+II+III)		313	Three One Three	210	600	



Place : Thiruvananthapuram
 Date : **13/05/2005**


 Joint Director Examinations,
 Department of Higher Secondary Education,
 Government of Kerala.

State Of Qatar
Residency Permit



دولة قطر
رخصة إقامة

ID.No: 28835631159 الرقم الشخصي:

D.O.B: 30/05/1988 تاريخ الميلاد:

Expiry: 10/06/2026 الصلاحية:

Nationality: الهند الجنسية:

INDIA

Occupation: سائق المهنة:



الإسم: محمد فيصل سيد مسليار

Name: MUHAMMAD FAISAL SAIDU MUSLIYAR

Passport Number: U0129311 رقم جواز السفر:

Passport Expiry: 03/07/2029 تاريخ انتهاء الجواز:

Serial No: 31428835631159 الرقم المسلسل:

Residency Type: عمل نوع الرخصة:

Employer: الفريد للتجارة المستقدم:

مدير عام الإدارة العامة للجوازات

General Director of the General
Directorate of Passports

توقيع حامل البطاقة

Holder's signature





PhotoScan by Google Photos



PhotoScan by Google Photos



State of Qatar
Ministry of Interior
Traffic Department

دولة قطر
وزارة الداخلية
إدارة المرور



DRIVING LICENSE

رخصة سوق

28835631159

الرقم الشخصي

الاسم محمد فيصل صايدو



NAME MUHAMMAD F. S. MUSLIYAR

NAT. INDIA

الجنسية الهند

DATE OF BIRTH 1988-05-30

تاريخ الميلاد

BLOOD GR.

فصيلة الدم

FIRST ISSUE 2016-10-06

ت. اول إصدار

VALIDITY 2027-08-27

ت. الإنتهاء

This license must be produced on demand to any
police officer in uniform or on production of
warrant card by police officer not in uniform

يجب إبراز هذه الرخصة لمن يطلبها
من رجال الشرطة سواءً كان بالزي الرسمي
أو عند إبراز هويته في حال كانه بالملابس المدنية

Authorized Vehicles

المركبات المصرح بقيادتها

Notes ملاحظات

EXCAVATOR حفار ☐
CRANE كرين ☐
LOADER شيويل ☐
FORKLIFT رافعة شوكية ☐
OTHER اخرى ☐

MOTOR CYCLE دراجة نارية ☐
CAR سيارة خفيفة ☒
BUS حافلة ☐
MED. TRUCK شاحنة متوسطة ☐
TRAILER قاطرة ومقطورة ☐

نظارة طبية ☐
Glasses ☐
عصا ☐
Lenses ☐
اوتوماتيك ☐
Automatic ☐
احتياجات خاصة ☐
Handicaps ☐
اعاقة سمعية ☐
Hearing Disability ☐
التبرع بالاعضاء ☐
Organ Donation ☐

Licensing Authority سلطة الترخيص



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